

A Proposed Heuristic for a Computer Chess Program

copyright (c) 2011

John L. Jerz

john.jerz@verizon.net

Fairfax, Virginia

Independent Scholar

MS Systems Engineering, Virginia Tech, 2000

MS Electrical Engineering, Virginia Tech, 1995

BS Electrical Engineering, Virginia Tech, 1988

December 2, 2011

Abstract

How might we manage the attention of a computer chess program in order to play a stronger positional game of chess? A new heuristic for estimating the positional pressure produced by chess pieces is proposed. We evaluate the 'health' of a game position from a Systems perspective, using a dynamic model of the interaction of the pieces. The identification and management of stressors and the construction of resilient positions allow effective cut-offs for less-promising game continuations due to the perceived presence of adaptive capacity and sustainable development. We calculate and maintain a database of potential mobility for each chess piece 3 moves into the future, for each position we evaluate. We determine the likely restrictions placed on the future mobility of the pieces based on the attack paths of the lower-valued enemy pieces. Knowledge is derived from Foucault's and Znosko-Borovsky's conceptions of dynamic power relations. We develop strategic scenarios based on goals obtained from the lowest-scoring of the vital Vickers/Bossel/Max-Neef diagnostic indicators. Initial results are presented.

keywords: complexity, chess, game theory, constraints, heuristics, planning, measurement, diagnostic test, resilience, orientor

Contents

1 Overview	4
2 Introduction	4
3 Principles of Positional Chess	5
4 Systems Engineering	6
5 Systems Thinking	7
6 Goldratt's Theory of Constraints and Thinking Process	9
7 Soft Systems Methodology	9
8 Measurement	10
9 Vulnerability	11
10 Resilience	12
11 Inventive Problem Solving	14
12 Strategy and the Strategic Plan	15
13 Competitive Intelligence Leads to Competitive Advantage	23
14 From Orientors to Indicators to Goals	25
15 Shannon's Evaluation Function	30
16 The Positional Evaluation Methodology	31
17 Observations from Cognitive Science	36
18 Serious Play Can Lead to Serious Strategy	37
19 John Boyd's OODA Loop	42

20 Adaptive Campaigning model of Grisogono and Ryan	43
21 Endpoint Evaluation	44
22 Complexity	45
23 Results	46
24 Conclusions	49
25 Appendix A: Selective Search and Simulation	54
26 Appendix B: The Importance of Sustainability	55
27 Appendix C: Related Quotations	55
References	57

1 Overview

The complexity present in the game of chess often hinders planning efforts and makes simple questions like "what's going on?" and "which side has the better position?" difficult to answer.

Indeterminate and unexpected events in the near future might make revisions necessary for these plans, often after only a few moves have been played.

We theorize that dynamic planning models based on perceptions of constraints, the management of stress, the readiness of resources to support strategy, resiliency, sustainable development, and sensitivity to both incremental progress towards goals and the emergence of new opportunities can be used with greater success. We seek positions which can serve as a platform for future success, in a future that is often uncertain.

A proposed heuristic for a machine playing the game of chess, taking advantage of concepts from multiple disciplines, can be used to better estimate the potential of resources to support strategy and to offer better insight for determining whether progress is being made towards remote goals. In a future that is uncertain, there is a benefit to develop a strategic position full of resilience, flexibility, and structures with the potential for seizing new opportunities as they emerge.

As we evaluate each game position and orient our search efforts, we now consider the potential to exploit and respond to new opportunities as time passes and new situations emerge from beyond our initial planning horizon. Our flexibility ideally allows a smooth and resilient response to concurrent events as they unfold. We theorize that our focus on the constraints, as well as

the development of a resilient position, is a more useful level of abstraction for our game-playing machine.

We examine concepts and values useful for playing a positional game of chess, we develop a perception useful for measuring incremental progress towards goals, and then look at positions in chess games where the heuristic offers insight not otherwise obtainable. We conclude that our orientation/evaluation heuristic offers promise for a machine playing a game of chess, although our limited evidence (at present) consists of diagrams showing the strategic (dynamic) potential of the game pieces and an example of how these 'building blocks' can be combined into vital indicators.

We see the chess position as a complex adaptive system, full of opportunities of emergence from interacting pieces. Our aim in this paper is to reengineer the work performed by our machine, mindful of the values commonly adopted by experts and the principles of Systems thinking, so that it might be done in a far superior way (Hammer and Stanton, 1995).

2 Introduction

This paper is concerned with heuristic algorithms. According to (Koen, 2003) a heuristic is anything that provides a plausible aid or direction in the solution of a problem but is in the final analysis unjustified, incapable of justification, and potentially fallible. Heuristics help solve unsolvable problems or reduce the time needed to find a satisfactory solution.

A new heuristic is proposed which offers better insight on the positional placement of the pieces to a chess-playing computer program.

The heuristic will have usefulness in the orientation/evaluation methodology of a computer program, or as part of a teaching tool which explains to a human user the reasons that one side or the other has an advantage in a chess game.

The heuristic involves constructing a table of the future mobility for each piece, taking into account the other pieces on the board, as well as the likely constraints that these other pieces place on this future movement. The heuristic concept is described, and then examples are presented from a software application constructed to demonstrate this concept.

Computer chess programs have historically been weak in understanding concepts relating to positional issues. The proposed heuristic offers a method to potentially play a stronger positional game of chess.

3 Principles of Positional Chess

Understanding the principles of positional chess is a necessary starting point before designing concepts useful for a machine implementation. We select the relevant concepts of positional chess which have been addressed by multiple authors.

(Stein, 2002) declares that the most important single feature of a chess position is the activity of the pieces and that the primary constraint on a piece's activity is the pawn structure. (Znosko-Borovsky, 1980) generalizes this principle by declaring that if two opposing pieces mutually attack each other, it is not the weaker but the stronger one which has to give way. (Reshevsky, 2002) notes that a *good* or *bad* bishop depends on placement of the pawns. Pieces should be "working" and engaged, delivering the

full force of their potential and avoiding influences which constrain. (Levy, 1976) discusses a game where a computer program accepts a position with an extra piece out of play, making a win difficult, if at all possible. Our evaluation should therefore consider the degree to which a piece is in play or is capable of forcefully contributing to the game.

Stein defines a weak pawn as one which cannot be protected by another pawn, therefore requiring support from its own pieces. This is the *ability* to be protected by another pawn, not necessarily the present existence of such protection. Stein declares that the pawn structure has a certain capacity for efficiently accommodating pieces and that exceeding that capacity hurts their ability to work together.

(Aagaard, 2003) declares that all positional chess is related to the existence of weakness in either player's position. This weakness becomes real when it is possible for the weakness to be attacked. The pieces on the board and their constraining interactions define how attackable these weaknesses are.

(Emms, 2001) declares that is an advantage if a piece is performing several important functions at once, while a disadvantage if a piece is not participating effectively in the game. Emms teaches that doubled pawns can be weak if they are attackable or if they otherwise reduce the mobility of the pawns. Doubled pawns can control vital squares, which might also mean denying mobility to enemy pieces. Isolated pawns require the presence of pieces to defend them if attacked.

(Dvoretsky and Yusupov, 1996) argue that creating multiple threats is a good starting point for forming a plan. Improving the performance of the weakest piece is proposed as a good way

to improve your position as a whole.

(McDonald, 2006) gives an example of *good* doubled pawns which operate to restrict the mobility of the opponent's pieces and are not easily attackable. His view is that every position needs to be evaluated according to the unique features present.

(Capablanca, 2002) and (Znosko-Borovsky, 1980) speak of how the force of the chess pieces acts in space, over the chessboard, and through time, in sequential moves. Critical is the concept of *position*, which is valued by greater or lesser mobility plus the pressure exerted against points on the board or against opponent's pieces. Pre-eminence, according to Capablanca, should be given to the element of position. We are also instructed that the underlying principle of the middle game is co-ordinating the action of our pieces.

(Heisman, 1999) discusses the important elements of positional evaluation, including *global mobility* of the pieces and *flexibility*.

(Albus and Meystel, 2001) have written that the key to building practical intelligent systems lies in our ability to focus attention on what is important and to ignore what is not. (Kaplan, 1978) says that it is important to focus attention on the few moves that are relevant and to spend little time on the rest.

The positional style is distinguished by positional goals and an evaluation which rewards pieces for their future potential to accomplish objectives. (Ulea, 2002) quotes Katsenelinboigen as saying that the goal of the positional style of chess is the creation of a position which allows for development in the future. By selecting appropriate placement of pieces, combinations ideally will emerge. (Katsenelinboigen, 1992) fur-

ther describes the organizational strategy of creating flexible structures and the need to create potential in adaptive systems that face an unpredictable environment.

(Botvinnik, 1984) and (Botvinnik, 1970) attempt in general terms to describe a vision for implementing long range planning, noting that attacking the paths that pieces take towards objectives is a viable positional strategy. Positional play aims at changing or constraining the attack paths that pieces take when moving towards objectives - in effect, creating or mitigating stress in the position.

(Hubbard, 2007) identifies procedures which can be helpful when attempting to measure intangible values, such as the positional pressure produced by chess pieces. (Spitzer, 2007) declares that what gets measured get managed, that everything that should be measured, can be measured, and that we should measure what is most important.

4 Systems Engineering

A *system* (Kossiakoff and Sweet, 2003) is a set of interrelated components working together toward a common objective. A *complex engineered system* is composed of a large number of intricately interrelated diverse elements. von Bertalanffy is of the opinion (von Bertalanffy, 1968) that the concept of a system is not limited to material entities but can be applied to any whole consisting of interacting components. This description could also apply to the situation faced by an agent playing a game, where the pieces represent the interrelated diverse elements. von Bertalanffy further identifies *dynamic interaction* as the central problem in all fields of reality

(which would include playing a game), identifying *system elements in mutual interaction* as the very core issue. Additionally, we are told to suspect systems or certain systems conditions at work whenever we come across something that appears vitalistic or human-like in attribution. We therefore see an opportunity to apply principles of System Theory, and in particular, Systems Engineering, to game theory.

How would we begin? We now apply basic principles of Systems Engineering from (Kossiakoff and Sweet, 2003):

A *needs analysis phase* defines the need for a new system. We ask "Is there a valid need for a new system?" and "Is there a practical approach to satisfying such a need?" Critically, can we modify existing designs, and is available technology mature enough to support the desired capability? The valid need would be to play a stronger positional game of chess, and existing technology has struggled with the concept of positional chess, as reflected in recent correspondence games which use Shannon-based programs. It would seem that we need a different approach, which might be as simple as attempting to emulate the style of play performed by strong human players.

The *concept exploration phase* examines potential system concepts in answering the questions: "What performance is required of the new system to meet the perceived need?" and "Is there at least one feasible approach to achieving such performance at an affordable cost?" We would answer the first question as simply that our software function as an adequate analysis tool, capable of selecting high-quality positional moves (with quality of move proportional to the analysis time spent) when left "on" for indefinite periods of time. As far as the second ques-

tion, we might speculate that a new approach is needed, which feasibly we could model after humans playing the game.

The *concept definition phase* selects the preferred concept. It answers the question: "What are the key characteristics of a system concept that would achieve the most beneficial balance between capability, operational life, and cost?" To answer this question a number of alternative concepts might be considered and their relative performance, operational utility, development risk, and cost might be compared. The first concept we might consider would be the Shannon approach, which has been the backbone of most software computer chess programs. We present in this paper, defined in another section, another approach. We therefore decide to explore the concept definition phase in more detail, as we look for key system characteristics which conceptually could serve as the base of such a new system.

5 Systems Thinking

Systems thinking is a discipline for observing wholes (Senge, 2006). It is a framework for observing interrelationships rather than things, for observing the effects of change rather than static snapshots. The heart of Systems thinking, which is different from analytical thinking, is the attempt to simplify complexity (Gharajedaghi, 2006). We see an opportunity to apply principles of Systems thinking to game

The heart of Systems thinking, which is different from analytical thinking, is the attempt to simplify complexity.
--

theory. (Gharajedaghi, 2006) discusses how independent variables are the essence of analytical thinking. We might find, on closer inspection, that our independent variables are not truly independent - that the whole is more than a simple sum of the parts. Emergent properties of a system are a product of interactions and cannot (Gharajedaghi, 2006) be analyzed or manipulated by analytical tools, and do not have causal explanations. We must instead attempt to understand the processes that produce them by managing the critical interactions. One might think of emergent properties as being in the process of unfolding. What makes it possible to turn the systems approach into a scientific approach is our belief that there is such a thing as approximate knowledge (Capra, 1988). Systems thinking also shows that small, well-focused actions can produce significant, enduring improvements, if they are in the right place (de Wit and Mayer, 2010). Systems thinkers refer to this idea as the principle of leverage. Tackling a difficult problem is often a matter of seeing where the leverage lies, where a change - with a minimum of effort - would lead to lasting, significant improvement (de Wit and Mayer, 2010).

(Gharajedaghi, 2006) informs us that understanding consequences of actions (both short- and long-term, in their entirety), requires building a *dynamic model* to simulate the multiple-loop, nonlinear nature of the system. Our model should aim to capture the important delays and relevant interactions among the major variables, but need not be complicated.

We therefore attempt to approach the orientation/evaluation methodology from a Systems perspective. We will look at the interactions of the pieces and their ability to create and mitigate stress. We adopt constraints, vulnerability,

dynamic modeling, and resiliency as higher level concepts which will help cut through the complexity and steer search efforts along the lines of the most promising moves. The technique of *modeling* (Kossiakoff and Sweet, 2003) is one of the basic tools of systems engineering, especially in situations where complexity and emergence obscure the basic facts in a situation.

From (Anderson and Johnson, 1997), we apply Systems thinking to look at the web of interconnected, circular relationships present in a chess position, confident that this is the proper tool for doing so. Our reason for believing this is that everything in a chess position is (Anderson and Johnson, 1997) dynamic, complex, and interdependent. Things are changing all the time, analysis is messy, and the interactions of the pieces are all interconnected.

As we attempt to construct resilient game positions, we follow (Tierney and Bruneau, 2007) and identify 4 system level components of resiliency: Robustness - the ability of our game-playing agent to withstand our opponent's forces without degradation or loss of performance; Redundancy - the extent to which pieces, structures or moves are substitutable, that is, capable of sustaining operations, if degradation or a surprise move occurs; Resourcefulness - the ability of our agent to diagnose and prioritize candidate moves and to initiate solutions by identifying and mobilizing appropriate amounts of search time and game resources; and Rapidity - the capacity to restore or sustain functionality in a timely way, contain-

we apply Systems thinking to look at the web of interconnected, circular relationships present in a chess position, confident that this is the proper tool for doing so.
--

ing losses by graceful failure and avoiding other disruptions.

6 Goldratt's Theory of Constraints and Thinking Process

Goldratt (Goldratt and Cox, 2004) has developed a *Theory of Constraints* which postulates that organizations and complex systems are hindered from reaching their goals by the *constraints* placed on that system. Identifying those constraints and removing them can speed progress towards these goals. (Scheinkopf, 1999) describes how Goldratt's institute began to modify the original concepts to serve the needs of clients who wanted more generalized procedures to solve a wider variety of problems outside of a factory production environment.

Goldratt's ideas, while seemingly original, can be properly classified as a Systems thinking methodology which emphasizes raw human thinking over the construction and implementation of computer models. Each approach is useful. Also emphasized is a vocabulary and terminology which allows groups to construct and discuss analytical diagrams of feedback loops and identify root causes.

(Dettmer, 2007) explores Goldratt's *Thinking Process* and identifies procedures to logically identify and eliminate undesirable effects from systems and organizations.

(Dechter, 2003) explains that a model of reality based on constraints helps us to achieve an effective focus for search efforts, and is similar to the heuristic process that humans use to search for effective solutions in complex situations. Re-

moving the constraints partially solves the problem, and measured progress towards removing these constraints can steer and prune our search efforts when identifying positions and lines of analysis which are promising.

(Hollnagel et al., 2006) speak of identifying and monitoring the "barriers" which keep the system response within safe margins. Also, the use of "audit tools" is envisioned as a method to measure the effectiveness of the containment.

7 Soft Systems Methodology

(Checkland and Poulter, 2006) present a modified Systems methodology where complexity and confusion are tackled through organized exploration and learning. We envision the continuous change present in the game of chess as a complex state that needs to be (at least partially) understood in order to make exploration efforts (of an exponentially growing search tree) more efficient.

We conceptualize a learning agent which gathers relevant information as it seeks to determine the cumulative stress present in the position, in order to determine the paths of exploration - the ones of promise and the ones of risk mitigation. Our Systems model (making up our orientation/evaluation methodology) will ideally suggest to us what moves are promising or worth our time exploring, as well as to recommend which paths can, justifiably, wait until later. The heuristics which make up this learning and decision making process will be discussed in a later section. Critical to these heuristics is the concept that all dynamic behavior emerges from a combination of reinforcing and balancing feedback loops (Anderson and Johnson, 1997).

Curiously, our orientation/ evaluation 'function' will become a methodology rather than a formula. We share Botvinnik's puzzlement with an evaluation "number" (Botvinnik, 1970) when what we really need is an insightful and informed direction for exploration (orientation) and a notion for how pressing this direction becomes strategically.

what we really need is an insightful and informed direction for exploration and a notion for how pressing this direction becomes strategically.

The insight we obtain by this method is used as a *spring for action* (Checkland and Poulter, 2006), as our software agent decides what to do next, after completing the current evaluation. Our "evaluation" ideally produces candidate directions for exploration, as part of a carefully constructed strategic plan, and indicates which paths are critical and which can wait until later. For Checkland, our model is an *intellectual device* we use to richly explore the future, using stress transformation as our chosen strategy, or worldview. Simply put, our model tells us which paths to explore.

Our estimate of the winning chances of a candidate position critically depends on the identification and exploration of the critical candidate sequences of moves, and the correct classification of the worthiness (for timely exploration) of such candidate positions. A heuristic estimate of the cumulative stress present in the position, at the end of our principal variation, can be correlated, if desired, with winning chances. However, our operational use of this value is for (cybernetically) steering search efforts.

8 Measurement

Measurement plays a dual role (DiPiazza and Eccles, 2002): it focuses attention on what is important, as determined by strategy, and it monitors the level of performance along those dimensions in the effort to turn strategy into results. Certain measures can be predictive in nature, and we aim for successful use of those measures as a management tool in steering search efforts.

Measurement systems create the basis for effective management, since you get what you measure. Management therefore needs to focus its attention on the measures that really drive the performance or success they seek (Spitzer, 2007). Spitzer also speaks about the critical need to develop metrics which are predictive and which measure strategic potential. We seek to measure how "ready" our pieces are (and the structures they form) for supporting strategy (Kaplan and Norton, 2004), especially when the future positions we face are not entirely determinable. An asset (such as a game piece) that cannot support strategy has limited value. Part of our orientation/evaluation of the promise of a position should ideally include the readiness of the pieces and structures to support future developments. We embrace the principle that what you look for is what you find.

For (Zeller and Carmines, 1980), measurement clarifies our theoretical thinking and links the conceptual with the observable. For measurement to be effective, we must first construct a valid sensor. In our attempts at measurement, we seek empirical indicators which are valid, operational indicators of our theoretical concepts. We desire to construct a diagnostic indicator which gives, as a result, a useful predictive measure of future promise and a direction for future

exploration.

Although it would seem that a perception based on simplicity would yield the best all-around results, (Blalock, 1982) points out the difficulties trying to simultaneously achieve simplicity, generality, and precision in our measurement. If we have to give up one of these three, it is Blalock's opinion that *parsimony*, or the scientific idea that the simplest explanation of a phenomenon is the best one, would have to be sacrificed in order to achieve the other two. Laszlo (Laszlo, 1996) suggests that science must beware of rejecting the complexity of structure for the sake of simplicity. Therefore, our attempts to describe a complex orientation/evaluation methodology are grounded in the two-fold goals of generality (it must be applied to all positions we encounter) and precision (otherwise, search efforts are wasted on less promising lines). Essentially, oversimplifying complex problems is dangerous and can mislead an analyst to offer a detrimental judgment (Fleisher and Bensoussan, 2007).

The alternative view is presented by (Gunderson et al., 2010), who declare that experience has suggested to be as ruthlessly parsimonious and economical as possible *while still retaining responsiveness to the management objectives and actions appropriate for the problem*. Additionally, we are advised that the variables selected for system description must be *the minimum that will capture the system's essential qualitative behavior in time and space*. We are further cautioned that the initial steps of bounding the problem determine whether the abstract model will usefully represent that portion of reality relevant to policy design. We must therefore aim to simplify, but not so much as to impact the usefulness of the tool for predicting promising paths of exploration. We hypothesize that the

use of competition itself as an aid in constructing the measurement model will allow complexity to grow as long as overall tournament performance does not decrease.

9 Vulnerability

Critical to the success of a computer chess program that attempts to play in the positional style is the concept of vulnerability. The pieces and structures that are or have the potential to become vulnerable will become a focus of our search and exploration efforts and will serve as targets for our long-range planning.

We follow (McCarthy et al., 2001) and conceptualize vulnerability as a function of exposure, sensitivity, and adaptive capacity. Consequently, the sensor we develop should attempt to measure exposure to threats, the sensitivity to the effects of stimuli, and the ability to adapt and cope with the consequences of change. We envision a sensor that produces a forecast of potential vulnerability as an output. This forecast can guide exploration efforts by identifying targets for the useful application of stress and serve as one indicator of a promising position.

Additionally, we predict that any machine-based attempt to zero-in on vulnerability that does not address this conceptual base runs the risk of missing opportunities in exploring the exponentially growing tree of possibilities that exist for each game position. A missed opportunity might equally prevent us from increasing positional pressure on our opponent, or instead, might dissipate the pressure that we have carefully accumulated over time. Our orientation/evaluation of the winning chances present in the position might not be as accurate as it

could be unless we explore the promising positions and consider the vulnerabilities that are present.

We conceptualize that the reduction of vulnerability and the pursuit of sustainable development are interrelated aims (Smith et al., 2003).

10 Resilience

When something unexpected happens, it is resilience we fall back on - resilience provides the capacity to sustain strategy change (Välikangas, 2010). Vulnerability is the condition that makes adaptation and resilience necessary as a mitigation (Worldwatch, 2009). The scientific study of resilience began in the 1970s when Norman Garmezy studied well-adapted children who had overcome the stress of poverty (Lukey and Tepe, 2008). Resilience is also an important research area in military science (Friedl, 2007) and in the study of ecosystems (Folke et al., 2002). We find this concept useful in game theory.

In our view, adapted from (Luthar, 2003), resilience refers to an ongoing, dynamic developmental process of strategically positioning resources that enables the player in a game to negotiate current issues adaptively. It also provides a foundation for dealing with subsequent challenges, as well as recovering from reversals of fortune.

We desire a generic, continuous ability (both during crisis and non-crisis game situations) to

We desire a generic, continuous ability (both during crisis and non-crisis game situations) to cope with the uncertain positions that arrive from beyond our planning horizon.

cope with the uncertain positions that arrive from beyond our planning horizon. Ideally, we seek to create a useful positional pressure to force these arriving positions to be in our favor, or minimally, to put a "cage" of constraints around the enemy pieces. Flexibility, adaptive capacity, and effective engagement of available resources will be our weapons against the dynamic changes which will unfold in our game (Hollnagel et al., 2008).

Ideally, we will look for and manage the heuristic early warning signs of a position approaching a "tipping point", where a distinct, clear advantage for one side emerges from an unclear array of concurrent piece interactions. We agree with (Walsh, 2006) that resilience cannot be captured as a snapshot at a moment in time, but rather is the result of an interactive process that unfolds over time.

The failure to include resilience measurements like this in planning efforts might cause a house-of-cards effect, as the weakest link in our plan might collapse, due to effects we cannot initially perceive. This might create a situation from which we cannot recover, or from which we cannot continue to mount increasing positional pressure on our opponent.

A central concept is the construction of a *resilient position*, one that ideally 1. possesses a capacity to bounce back from disruption in the event of an unforeseen move by our opponent, 2. produces advantageous moves in light of small mistakes by our opponent, or 3. permits us to postpone our search efforts at early points for less promising positions, with greater confidence that we have sufficient resources to handle future unforeseen developments if the actual game play proceeds down that route. In simplest form, we might just measure the ability to self-organize.

When change occurs, the components that make up resilience provide the necessary capacity to (minimally) counter and (ideally) seize new opportunities that emerge (Folke et al., 2002). Resilience is (minimally) insurance against the collapse of a position and (ideally) an investment that pays dividends in the form of better positions in the future. With no pun intended, we see the struggle to control the unknown, emerging future positions as a "Red Queen's Race", where in tough-fought games against a talented opponent, it might take all the effort possible to maintain equal chances. Extraordinary efforts involving hundreds of hours of analysis *per move* (such as in correspondence games) might be required to maneuver to an advantage (Jerz, 2007).

For (Reivich and Shatte, 2002), resilience is the basic strength. (Hollnagel et al., 2006) suggest that "incidents", which for us might be the construction of short sequences of just the top few promising moves (diagnostic probing), might reveal insight to boundary conditions in which resilience is either causing the system to stretch to adapt, or buckle and fail. Emergency response teams use practice incidents to measure resilience as unforeseen events emerge during operations. Fire drills, random audits and security searches, even surprise tests are diagnostic tools used to detect and correct situations lacking in resilient capabilities.

We acknowledge the reality that our ability to handle an unexpected move or critical situation in a game depends on the structures already in place (Weick and

We speculate that the ability to construct a resilient position and the ability to perceive stress in a position are two primary conceptual differences between a game-playing man and machine.

Sutcliffe, 2007). We desire (Weick and Sutcliffe, 2007) to pay close attention to weak signals of failure that are diagnostic indicators of potential problems in the system. We also perform diagnostic probing to uncover and steer game play towards positions where there are multiple good moves - an additional sign of resilience.

We speculate that the ability to construct a resilient position and the ability to perceive stress in a position are two primary conceptual differences between a game-playing man and machine. We believe that these abilities can be emulated through the use of custom diagnostic tests.

Humans construct resilient positions (in strategic situations) almost by instinct and often without conscious thought (Fritz, 2003), in diverse situations such as driving automobiles, playing sports games, conducting warfare, social interaction, and managing resources in business or work situations. Humans have such refined abilities (Laszlo, 1996) to make predictions, interpret clues and manipulate their environment, that using them is frequently effortless, especially if performed daily or over extended periods of time. (Aldwin, 2007) points out that humans appear to be hard-wired physiologically to respond to their perceptions of stress - so much so that effective responses can be generated continuously with little conscious thought. We therefore see the machine-based perception of stress as critical to successful performance in a game.

Additionally, much has been written (Fagre and Charles, 2009) (Folke et al., 2002) concerning ecosystems, resilience, and adaptive management that has direct application to game theory.

Conceptually, we desire the equivalent of a "mindset" that can successfully cope with problems as they arise, as we attempt to 1. exam-

ine the promising positions, 2. evaluate the corresponding winning potential and 3. steer our search efforts through an exponentially growing "tree" of strategically important move sequences. This process is aided by the heuristic measurement of adaptive capacity, as the thousands of unexamined positions that lie just beyond the point of our search cut-offs must be resilient enough to counter whatever unknown events emerge. Before we cut-off our search efforts, we critically seek diagnostic evidence of *readiness*, which depends on the perceived ability to quickly adopt, adjust, or abandon initiatives and investments once new conditions materialize (Beckham, 2002). Readiness describes an organization that can be viable across a variety of conditions (Beckham, 2002).

Rather than thinking about resilience as "bouncing back" from a shock or stress, it might be more useful to think about "bouncing forward" to a position where shocks and stresses have less effect on vulnerabilities (Walsh, 2006) (Worldwatch, 2009). Integral to the definition of resilience are the interactions among risk and protective factors (Verleye et al., prepub) at an agent and environmental level. Protective factors operate to protect assets, such as pieces in a game, at risk from the effects of the risk factors.

We agree and conceptualize that, while risk factors do not automatically lead to negative outcomes, their presence only exposes a game-playing agent to circumstances associated with a higher incidence of the outcome; protective or mitigating factors such as constraints can contribute to positive outcomes - perhaps regardless of the risk status.

We accept as an operational concept of resilience, the fourth proposal of Glantz and Sloboda (Glantz and Johnson, 1999), which involves

the adoption of a systems approach. We consider both positive and negative circumstances and both influencing and protecting characteristics and the ways in which they interact in the relevant situations. Additionally, this conceptualization considers the cumulation of factors and the influences of both nearby and distant forces. In addition, (Elias et al., 2006) discuss a model of resilience in which specific protective influences (which we see as constraints) moderate the effect of risk processes over time, in order to foster adaptive outcomes.

We propose (Gunderson et al., 2010) an approach based on resilience, which would emphasize the need to keep options open, the need to view events in a larger context, and the need to emphasize a capacity for having a large number of structural variations. From this we recognize our ignorance of, and the unexpectedness of future events. The resilience framework does not require a precise ability to predict the future, but only a capacity to devise systems that can absorb and accommodate future events in whatever unexpected form they may take. If we could cram MacGyver into our software, we would certainly do so.

11 Inventive Problem Solving

Our chess program attempts to be, like MacGyver, an inventive problem solver. We see effective problem solving as an adaptive process that unfolds based on the nature of the problem, rather than as a series of specific steps (Albrecht, 2007). We agree with (Browne, 2002) that knowing the difference between what's important and what isn't is a basic starting point.

We attempt to navigate an exponentially

growing search tree, selecting those paths for exploration that are promising, interesting, risk-mitigating, and resilient in the face of an unknown future. We are concerned at all times with the potential of a position to serve as an advancing platform for future incremental progress towards positional goals (Fritz, 2007). We will accomplish this by knowing the outcomes we want and looking tirelessly for them. (Savransky, 2000) lists three major requirements for a problem-solving methodology, which we modify slightly for the purposes of a machine playing a game:

1. It should focus on the most appropriate and strongest solutions
2. It should produce, as an output, the most promising strategies
3. It should acquire and use important, well-organized, and necessary information at all steps of the process

(Savransky, 2000) additionally suggests that we should focus on gathering the important information, information which characterizes the problem and makes it clear, including contradictions. Any simplifications we perform should aim at reducing the problem to its essence and be directed towards our conceptual, strategic solution.

As an example, typical American news reports each day announce the results of the *Dow Jones* index of stocks. This weighted index of 30 representative companies serves as a good indicator of overall market performance and can help answer the question "How did the markets do today?". To obtain this numerical value, you just sum the prices of each of the 30 specific companies and divide by a number which takes into account stock splits and stock dividends.

We seek an equivalent summary numerical representation of reality (March, 1994) which can serve as a guiding light and a measure of progress towards our distant positional goals. We are not restricted to the use of a single scoring metric, and can combine multiple, critical metrics in creative ways, including the selection of the lowest score from several indicators to provide a search focus. We should first form a concept of what should be measured, then create a *sensor array* which allows us to measure and perform search efforts (in an exponentially growing tree of possible continuations) with reasonable efficiency.

12 Strategy and the Strategic Plan

We follow Beckham (Beckham, 2000) and Wylie (Wylie and Wylie, 1989) and define strategy as *a plan for using leverage to get from a point in the present to some point in the future in the face of uncertainty and resistance.*

We concur that without a future that involves some uncertainty and resistance, there is no need for a strategy. A strategy

has lasting power - its *effects* are sustained over a time *horizon* (Beckham, 2000). Strategy is a kind of investment in that it aims to create or

I do not claim that strategy is or can be a "science" in the sense of the physical sciences. It can and should be an intellectual discipline of the highest order, and the strategist should prepare himself to manage ideas with precision and clarity and imagination... Thus, while strategy itself may not be a science, strategic judgment can be scientific to the extent that it is orderly, rational, objective, inclusive, discriminatory, and perceptive. -J.C. Wylie

sustain significant value. Strategy deals with the important in a way that is deemed necessary for sustainable success. Leverage is critical for Senge (Senge, 1990), as the leverage in most management situations lies in understanding dynamic complexity, not detail complexity. Dynamic complexity arises when cause and effect are distant in time and space, and when the consequences over time of interventions are subtle and not obvious.

Anyone or anything lacking a strategy, a plan, a program - whatever we call it - is undertaking a journey without a map. Its actions will be an incoherent series of ad hoc and perhaps mutually conflicting responses to new events (Murphy, 2005). A competing entity's competitive capability depends upon the resources at its disposal and how efficiently they are used. Winners need to combine a sound strategy with a fitting level of resources - they must also correctly identify the *critical success factors* for the environment in which they choose to compete (Murphy, 2005). A strategy delivers significant improvements in the key indicators of success (Beckham, 2000). We need to get into a loop linking action, perception and thinking towards continual learning. An effective strategy is one that triggers our successful launch into that learning loop (van der Heijden, 2005).

We see a strategic plan (Bradford et al., 2000) as a simple statement of the few things we

The only kind of strategy that makes sense in the face of unpredictable change is a strategy to become adaptive.... when change becomes unpredictable, it follows that the appropriate response will be equally so. In this environment, therefore, planned responses do not work. -Stephan Haeckel

really need to focus on to bring us success, as we define it. It will help us manage every detail of the game-playing process, but should not be excessively detailed. It will encapsulate our vision and will help us make decisions as we critically choose, or choose not, to explore future positions in our search tree. We see the formation and execution of the strategic plan as the most effective way to get nearer to the goal state, especially in a competitive environment where our opponent is also attempting to do the same. The simple principles that govern strategy are not chains but flexible guides leaving free play, in situations that are themselves enormously variable (Castex and Kiesling, 1994). Wylie's general theory of strategy, applicable in any conflict situation, is a worthwhile starting point and overall guide (Wylie and Wylie, 1989).

We see the role of the machine (in playing a game such as chess) as merely that of an executor of a strategic plan, where we have previously defined (through programmed software instructions) the specific answers to the questions "Where do we want to be?" "How will we know we have reached it?" "What is changing in the environment that we need to consider?" "Where are we right now?" and "How do we get from here to our desired place?" (Haines, 1998). In our vision, the intelligence is located in the strategic answers to these questions and in the skill of the programmer in implementing them - we simply ask the machine to do what it is told.

We see the role of the machine as merely that of an executor of a strategic plan... we simply ask the machine to do what it is told.

If one game-playing computer program is better than another, as demonstrated in a tournament of many games played, we speculate that the reason is either a better strategic plan or a better software implementation of that plan. Therefore, improvements in computer chess programs ideally should focus

on these two areas, including answers to the questions presented above. For Haines, all types of problems and situations (which include selecting a move in a game) can benefit from a strategic approach.

Before we develop our strategic plan, we ask ourselves and ponder three critical questions (Jorgensen and Fath, 2007): 1. what are the underlying properties that can explain the responses we see on the game board to perturbations and interventions, 2. are we able to formulate at least building blocks of a management theory in the form of useful propositions about processes and properties, and 3. can we form a theory to understand

computers... cannot understand symbols (or indeed anything else either), though they can manipulate symbols according to formal rules with consummate speed and accuracy, far surpassing our own fumbling efforts... they do not understand the questions they are asked or the answers they provide. - Richard Gregory, *Minds, Machines and Meaning*, In: Rose, Appignanesi, *Science and Beyond*, 1986.

A vision involves... "anticipative shaping" that seeks to discern not only the powerful currents of the future but also how those currents can be leveraged... it's foolhardy to assume you can control the future. The future will consist of powerful flows that, like the weather, can be leveraged and ridden but can never be controlled...

the playing of chess that is sufficiently developed to be able to explain observations in a practical way for choosing a move? We do not see the need to construct mathematical proofs - the concepts of useful propositions and effective strategic principles allow us flexibility in choosing an approach and allow us to consider multiple options before settling on one with the most promise. We return to these critical questions whenever we seek direction or clarification in an approach, or consider starting over. We look to other disciplines - as suggested by (Boyd, 1987) - and to other professionals who have sought answers to the same questions, which must be asked in a general way to any management problem.

Central to our strategic plan are the following concepts (Jorgensen and Fath, 2007): system behavior frequently arises out of indirect interactions that are difficult to incorporate

into connected models, that we may not know exactly what happens, but approximately what happens, and that we can use holistic metrics to measure the growth and development of a position in a game. We acknowledge that systems have a complex response to disturbances, and that constraints play a major role in interactions. As a strategy we seek a method to determine (and to resolve uncertainty concerning) 1. the promising candidate moves in a given position, and 2. the chances of sustainable development in a position, allowing us to postpone (if necessary) the exploration of future consequences.

...Trips to the future begin with a struggle to see and understand these powerful currents: their general direction, their power, and where they may collide and coalesce. - J. Daniel Beckham

In a building block for our strategic plan, we examine the position under inspection for the presence of *stressors* (Glantz and Johnson, 1999) and determine their contribution to the *cumulative stress* in the position. A *stressor* is a real object on the game board, such as a piece, or an object or property that might become real in the future, such as a Queen from a promoted pawn, a stone in the game of Go, or a King in the game of draughts/checkers. Using our stressors, we seek to establish a *structural tension* (Fritz, 1989) that, if resolved, leads to positions that favor us.

The stress we seek to place on our opponent (Glantz and Johnson, 1999) is the kind that interferes with or diminishes the development of our opponent's coping repertoire, search and planning abilities, expectations and potential resilience. This stress is ideally so effective that we create a platform from which we can apply even more stress. We force our opponent to divert additional resources to containing our threats, making fewer resources available for threats of his own.

In a building block for our strategic plan, we examine the position under inspection for the presence of *stressors*

We attempt to cope with the stressors of our opponent by weakening them or reducing their influence to a manageable level (Snyder, 2001) - there is no compelling need to make their effects go away completely. For (von Bertalanffy, 1968), stress is a danger to be controlled and

We attempt to cope with the stressors of our opponent by weakening them or reducing their influence to a manageable level

neutralized by adaptive mechanisms. We gather diagnostic information that is used to determine the readiness of the pieces to inflict stress on the opponent and lessen the stress imposed by the enemy pieces on our weak points. The creation of effective stress and the perceived mobilization of forces to mitigate it will become a central concept in our orientation/evaluation. Our orientation/evaluation looks not so much to goal seeking/optimizing a "score" as to sustaining relationships between/among the pieces and learning what happens as stress is moved from one area of the board to another. What is relevant cannot be known until later. The kinds of predictions we most want to make, we feel, require us to first determine which of all the things that might happen in the future will turn out to be relevant, in order that we can start paying attention to them now (Watts, 2011). We acknowledge openly (Watts, 2011) that there are limits to what can be predicted - we therefore seek to develop methods for planning that respect those limits.

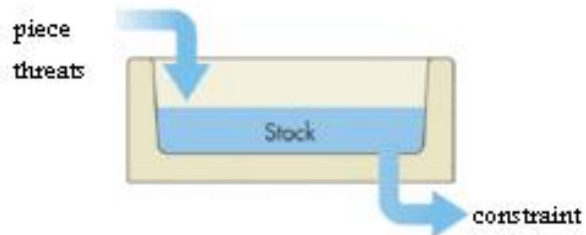


Figure 1: Simplified model (dynamic hypothesis) of positional pressure for each piece

Figure 1 shows a simplification of the proposed model of positional pressure for each piece, based on principles of system dynamics. The future mobility of each piece targets opponent pieces, the trajectories taken by these pieces, and

certain other weaknesses such as weak pawns, the opponent’s king, or undefended pieces. This threat is mitigated (but not reduced completely) by the *protective factor* of constraints imposed by the lower-valued enemy pieces. The residual ”Stock” is the effective stress that can be felt by our opponent, and which we seek to increase. For (Warren, 2008), the management of critical resources is part of an emerging theory of performance: performance depends on resource contribution, resource contribution accumulates and depletes, and this depends on existing resource contribution levels.

Figure 2 shows the plan for managing the perceived stress by incentivizing a coping strategy, such as the placement of constraints, in order to control the effects of the overall cumulative stress. We seek to maintain a resilient position full of adaptive capacity.

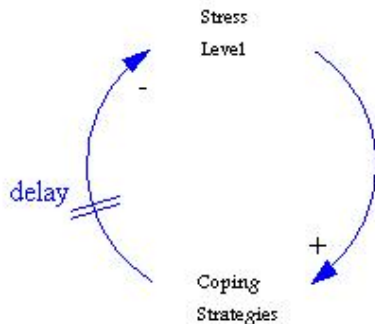


Figure 2: As perceived stress increases, we increase the incentive to cope with the stress

Things start to get complicated when we remove stress (and the associated constraints) from one area of the board and apply it to

other areas. The short- and long-term effects of these stress-exchanging maneuvers are examined through prioritized search efforts, and in our opinion represent the essence of playing a game such as chess. This conceptual model will form the basis of the machine’s perception. We rely on the simplifying principles of system dynamics to predict and anticipate the effects of such stress transformation.

From (Friedl, 2007) we define a *stressor* as any challenge to a player in a game that evokes a response. *Coping* is the set of responses that sustain performance in the presence of stressors. *Resilience* is the relative assessment of coping ability. We desire to create in our opponent’s position a condition similar to *fatigue*, defined by Friedl (and modified for game theory) as the state of reduced performance capability due to the inability to continue to cope with stressors. We follow Fontana (Fontana, 1989) and define *stress* as a demand made upon the adaptive capacity of a player in a game by the other. We theorize a correlation between the state of stress-induced reduced performance capability and an ”advantage”, or favorable chances for the more capable player winning the game.

Strategically, we seek to identify the stress present in the position by 1. examining the demands of each stressor, 2. the capacity of each player to respond to those demands, and 3. the consequences of not responding to the demands.

we are dealing with a process whose effects take time in revealing themselves

We carefully define *weakness* so that the stress and tension we create is focused and effective. The information we gather from the interacting pieces should be precise enough to get results - it does not need to be perfectly accurate. Information is power (Bradford et al., 2000), especially in strategic planning. Along the way, we will need to make assumptions about whether or not the stress we are inflicting on our opponent is increasing or decreasing, and whether it is effective or not effective. We might explore promising paths in detail to confirm our assumptions, or we might just rely on our measurements of resilience.

we will predict the winning chances at some future point in time, after the present circumstances progress and the structures in place are allowed to unfold

Critical is our ability to focus our search efforts on lines that are promising, with regard to the oriented application of stress and the predicted effects on future lines of play. In our opinion (Schumpeter, 2008), we are dealing with a process whose effects take time in revealing themselves - we will predict the winning chances at some future point in time, after the present circumstances progress and the structures in place are allowed to unfold, including the newly emergent features which we are not currently able to perceive. We establish a portfolio of promising lines, and see where they go. We invest our time and processor resources in the *most* promising, but only after investigating the promising via a swarm of lower-risk experiments (Hamel and Välikangas, 2003). We define a concept of stress which lets us focus our search efforts on anticipated promising lines. We rely on the promise of adaptive capacity present in resilient positions to sustain our efforts in

lines where the perception of weaker cumulative stress, time constraints, and our model of purposeful activity do not permit us to explore.

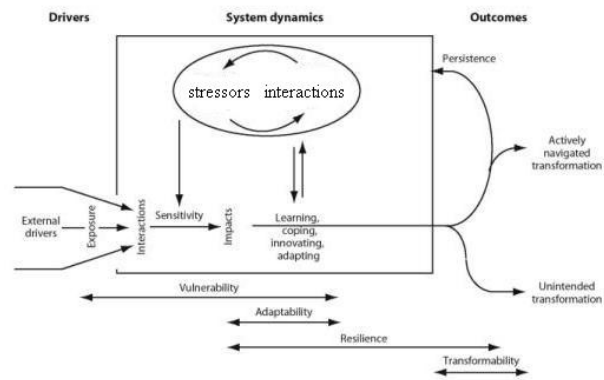


Figure 3: Conceptual Framework, from Chapin, 2009, p.21, (placeholder until new diagram is created)

We theorize that the dynamic forces of change during the playing of a game have an adaptation cost associated with them (Kelly and Hoopes, 2004) (Zeidner and Endler, 1996). This might come from a shift in expectations, or from a required recovery from disruptions. We make "payments" for these adaptation costs from our "bank" of resilience. If we lose our positional resilience, we lose our flexible ability to adapt to the unknown requirements of change. Likewise, we can make "deposits" to our resilience account during quiet periods of maneuver, if we choose, and if we value resilience as an element of our orientation/evaluation methodology. Friedl (Friedl, 2007) refers to this concept as *pre-habilitation*. We seek to attack our opponent's capacity to respond and to strengthen our own, so that the dynamic forces of change that drive the game continuation will cause the unknown positions arriving from beyond our planning horizon to be in our favor.

We seek a resilient mindset. Specifically, we follow Coutu (Coutu, 2003) and aim for three fundamental characteristics: we identify and face the reality of the stresses and constraints present in the positions we evaluate, we identify and reward the values of

positional chess, and we develop an ability to improvise solutions based on whatever resources are available to us. We seek to prepare for an unknown future that can be influenced by the strategic placement of resources in the present.

In the generalized exchange of pieces, squares, and opportunities encountered in game playing (Botvinnik, 1970), we seek to establish a pressure that has a realistic chance to resolve in our favor, as determined by heuristic probing and the examination of promising future game sequences. We desire to create and sustain a web of stress which threatens to become real and therefore has the property that (von Neumann and Morgenstern, 1953) have called "virtual" existence. Our opponent must "spend" or dedicate resources to contain or adapt to the threats. Even if a particular threat is contained, it nevertheless has participated in the dynamic shaping and influencing of the events that emerge and unfold in the game.

We will succeed at forming an effective strategic plan when we have identified our values, determined the key drivers to performance, developed a sensor which is effective at measuring

A strategic thinker never allows himself to lose sight of the key factors... he will shape his strategy - a strategy not for total war on all fronts but for a limited war on the fronts defined by the key factors for success... it is this focus on key factors that gives the major direction or orientation to the operation we call strategic thinking -Kenichi Ohmae

them, and have focused on the lines of play that are promising. At all times we wish to maintain a resilient position, which increases our ability to effectively handle the unknown positions which lie beyond the horizon of our explorations.

We will use two key strategies (Maddi and Khoshaba, 2005) to become and remain resilient: we will develop the vision to perceive changes in the promise of a position (as they emerge from our heuristic explorations), and we seek flexibility to act quickly, while remaining focused on our goals of establishing and maintaining a useful structural tension. We seek (Kelly and Hoopes, 2004) a balanced portfolio of resilience skills, where ideally we are focused, flexible, organized, and proactive in any given situation. We believe that resilient responses (Kelly and Hoopes, 2004) are the result of resilience characteristics operating as a system, as we evaluate and predict the emergent results of change.

Following Jackson (Jackson, 2003), *we avoid placing a complete reliance on specific predictions of the future*, concentrating on relationships, dynamism and unpredictability as much as we do on determinism. In our plan, we will adapt as necessary and seize new opportunities as they emerge from the "mess". We seek to focus on identifying and managing the structures that will drive the behavior of the game, and acknowledge the reality that large portions of the future possibilities will go unsearched and unexplored (until they emerge from beyond our planning horizon and into our perception). As we deepen our exploration and learning, we see new opportunities emerging as much for us as for our opponent, and requiring us to re-direct our search (and planning) efforts. We see the widest possible spectrum of adaptive responses competing for the fittest solution (Bossel, 1998).

Diversity is an important prerequisite for sustainability.

Where possible, we follow the advice of French military strategist Pierre-Joseph Bourcet (Alexander, 2002) and spread out attacking forces over multiple objectives, forcing an adversary to divide his strength and prevent concentration. Such divided forces - a "plan with branches", can be concentrated at will, especially if superior mobility is present, as recommended by French military strategist Guibert. As an end result of all this positional pressure and maneuver, we seek what Napoleon sought, that is (Alexander, 2002), the nature of strategy consists of always having (even with a weaker army) more forces at the point of attack or at the point where one is being attacked than the enemy. Such positions have the possibility of the win of material, and are then approached from a more tactical perspective - one that current heuristics handle well.

From a high level, we visualize the opponent's pieces in the game of chess as a network, and agree with Wilson (Wilson, 2006) that the best way to confront a network is to create a counternetwork, a non-hierarchical organization capable of responding quickly to *actionable intelligence* obtained from diagnostic efforts. Networks are an essential ingredient in any complex adaptive system. Without interactions between agents, there can be no complexity (Beinhocker, 2007).

We aim for *control* (Wylie and Wylie, 1989) (Kelly and Brennan, 2010), defined by McCormick (McCormick, 2005) as (1) the ability to see everything in one's area of operation that might pose a threat to security and (2) the ability to influence what is seen. Our main efforts must be to establish dynamic control. Once control is

established, the opponent becomes an ineffective fighting force - but only in the way a tiger becomes contained within the cage. Direct action does not provide control; control provides the ability to conduct effective direct action (Canonic, 2004). More specifically, we seek to manage the leverage in dislocating the enemy (Wylie and Wylie, 1989) (Palazzo et al., 2010) that leads to control, and to face up to the questions surrounding how influence and the threat of destruction lead (dynamically, now or later) to the control we seek.

We strategize with Schoemer (Schoemer, 2009) that our success depends on changing quickly and effectively so that we can do what needs to be done in the future. Change is unpredictable - we can't know which changes will occur, so our most valuable skill is being able to master any changes that do. We need to learn how to master the inevitable, yet unpredictable, change we will face in playing our game. We seek to control the controllables - learning how to focus our time and energy on issues where we can make a difference and learning how not to waste our time and energy on problems we can't solve. We theorize with Schoemer that mismanaged change leaves us worse off than before, and results in even more change. We identify those things that we can control and then get busy controlling them (Schoemer, 2009).

We see the *indirect approach* as the most direct path to victory (Wilson, 2006) (Hart, 1991).

We cannot improve on the centuries-old observation that the secret of all victory lies in the organization of the non-obvious (Marcus Aurelius). To accomplish this, we follow (Maslow, 1987) and critically focus our attention on the unusual, the unfamiliar, the dangerous and the threatening, while seeking (from necessity, and

for exploration purposes) to separate the dangerous positions from the safe.

We desire to create, in the words of Vickers (Allison and Zelikow, 1999) (Vickers, 1995), an *appreciative system*, where our value judgments influence what aspects of reality we care to observe, which in turn are influenced by *instrumental calculations*, since what we want is affected by what we think we can get. We seek to establish a readiness to distinguish and respond to some aspects of a system rather than others, and to value certain conditions over others. Central to this concept will be indicators which aim to measure *cause* rather than *effect*, and the gathering of *early knowledge* as the essence of preparation (Beckham, 2007). If our chess playing agent can successfully act as a rational actor, it is through the mechanism of an appreciative system that this is accomplished.

13 Competitive Intelligence Leads to Competitive Advantage

We see one factor above all others as contributing to the success (or failure) of the proposed heuristic: the gathering of useful *competitive intelligence*. Very simply, competitive intelligence is any information that tells us whether our position is still competitive, or how to make it more competitive (Gilad, 1994). The fundamental objectives of competitive intelligence are to avoid surprises and gain competitive advantage (West, 2001). Knowledge has value, but intelligence has power (Rothberg and Erickson, 2005). We follow Fuld and define intelligence as *a time-sensitive assessment that will direct someone to act* (Fuld, 2010). Gilad (Gilad, 1988) offers another useful

definition: *processed information of interest to management about the present and future environment in which [a competing entity] is operating*.

For Fuld, *change* will occur and the future will not be the same as today. To prepare ourselves for that future, we look to signs of *early warning* (the ability to see into the future) in the form of *leading indicators*. Early warning consists of four very simple and "intelligent" steps, which we adapt for our purpose: (1) drawing the road map of possible futures, (2) identifying the signals we need to watch for each of these futures, (3) constructing automated scripts to watch those signals in the course of a machine-played game analysis and exploration, and (4) making sure we create an approach to act quickly once one of the futures we have identified (as promising) begins to emerge (Fuld, 2010). We agree with Fuld that the signals are out there - we just need to construct a diagnostic indicator sensitive enough (but not prone to false alarms) to guide our exploration efforts. We ask not, "Is this perfectly accurate?" But rather, "Is this sufficient to make a good decision?" (Hooper and Scott, 1996).

We use competitive intelligence to reduce the risk that our exploration efforts will not be promising. We identify intelligence - not information - as helpful to us and our programmed machine in choosing these paths (Fuld, 1995). By actively seeking intelligence and learning how to use it, we hope to turn information into a powerful weapon that will give us a competitive advantage (Fuld, 1995) - information both valid and timely becomes war's most powerful weapon (Luttwak, 2001). Each competitor playing a game has virtually the same access to information. We envision, with Fuld, that the player

that is more effective in converting available information into actionable intelligence will end up winning the game. Without intelligence, you may succeed in winning a battle or two, but you can't expect to win the war (Fuld, 1995).

Gilad (Gilad, 1988) explains how competitive intelligence translates into competitive advantage, which we modify slightly for the purposes of a machine playing a game. The purpose of the data collected is to enable the machine game-player to arrive at an assessment of the current situation on the board (in terms of its position) based on the key success factors. The birth of a strategy follows logically and chronologically the assessment of the situation. This, in turn, is based on the environmental intelligence picture provided by the competitive intelligence program. For Gilad, and for us, the better that input, the better the resulting strategy.

For a business example, one of us (JLJ) recently filled out a multi-question employee satisfaction survey from his current employer - STG Inc. This was necessary, we were told, "to continue to improve processes to help achieve our number 1 Critical Success Factor - to be recognized as one of the best places to work." The survey was actually conducted by another company hired for that purpose, in order to allow employees the ability to respond anonymously. We were told that "Once the survey closes, the data is analyzed, charts and graphs are created and recommendations are made by HR Innovative Solutions." When the period of time allowed for employees to complete the survey passed, we were then told the results - "The overall satisfaction rating (OSR) was X.XX out of 4.06;" (we were asked to keep the results proprietary, but they were very good) "an overall Satisfaction Rating of 3.71 is considered industry standard." One

question we were asked was "What would make our company a better place to work?" We see this example as competitive intelligence in action, supporting the analysis of successful achievement of critical success factors, which drive corrective actions. We can identify with Greene's position (Greene, 1966) that management doesn't care about intelligence sources, nominal costs of collection, or clever filing techniques; they want (reliable) answers to questions, and they want the answers promptly. Intelligence is, in every sense, a control system - the intelligence system keeps the competing entity on track with the external environment - with reality (Page, 1996). STG could have used an inexpensive method for the survey, such as e-mail or instructing managers to pass out forms and collect them. Employees might then be less than honest in their response, fearing that it could somehow be tracked back to them. STG management determined that an accurate (although likely expensive) survey was necessary to make precise changes to company policies in pursuit of achieving good results in chosen critical success factors.

We proceed now with Kahaner's first part of the intelligence cycle - planning and direction (Kahaner, 1997) - which involves a clear understanding of the user's needs (key success factors), and establishing a collection and analysis plan. What is essential here is knowing what needs to be known, at the moment it is needed for use (Rothberg and Erickson, 2005), and turning that knowledge into appropriate diagnostic action. Rockart (Rockart, 1979) defined Critical Success Factors as *the limited number of areas in which satisfactory results will ensure successful competitive performance for the individual, department, or organization*. Continuing, he felt that they are the few key areas where

things must go right for the competitor to flourish. If results in these areas are not adequate, the organization's efforts for the period will be less than desired. We agree with Rockart that the critical success factors are areas of activity that should receive constant and careful attention from management. Specifically, the current status of performance in each area should be continually measured.

14 From Orientors to Indicators to Goals

We identify and adapt the framework independently arrived at by Vickers, Bossel and Max-Neef (Vickers, 1959) (Bossel, 1976) (Bossel, 1977) (Bossel, 1994) (Bossel, 1998) (Bossel, 1999) (Bossel, 2007) (Müller and Leupelt, 1998) and (Max-Neef, 1991) to conceptualize the critical success factors which guide diagnostic action, which in our vision share much with that of an ecosystem. We seek indicators which realize Bossel's six basic high-level orienting properties of *existence and subsistence, effectiveness, freedom of action, security, adaptability, and coexistence*. We theorize with Bossel that these properties are each vital diagnostic indicators of successful system development, and we aim to steer our initial search efforts along paths which seek to improve the weakest of these properties. Holistic indicators allow us to understand if the system under study is globally following a path that takes

We have found six basic system orientors (existence and subsistence, effectiveness, freedom of action, security, adaptability, coexistence) that apply to all autonomous self-organizing systems -Hartmut Bossel

the system to a "better" or to a "worse" state (Jorgensen and Fath, 2007). These indicators must give a fairly reliable and complete picture of what really matters (Bossel, 1998).

If a system is to be viable in the long run, a minimum satisfaction of each of these basic orientors must be assured (Bossel, 1994). We theorize with Bossel that the behavioral response of the system is conditional on the chosen indicator set: problems not perceived cannot be attacked and solved (Bossel, 1977). Meaningful non-routine behavior can only occur by reference to orientors, which are therefore key elements of non-routine behavior (Bossel, 1977) (Bossel, 2007). The possible successes of unorientated non-routine behavior can be only chance successes (Bossel, 1977) (Bossel, 2007). Bossel even goes so far to declare (Bossel, 2007) that orientor-guided decision-making will lead to sustainable development without requiring specification of intermediate or end states. A sustainability indicator should point the way to a course of action (Bell and Morse, 2008). What is lacking is not data but an understanding of what is important and the resolve to act (Lawrence, 1997).

We directly follow Lockie (Lockie et al., 2005) in our conceptual foundation of indicators, in which we directly quote due to the importance of the concept. Indicators are instruments to define and monitor those aspects of a system that provide the most reliable clues as to its overall well-being. They are used, in other words, to provide cost and time-effective feedback on the health of a system without necessarily examining all components of that system. According to proponents, the validity of indicators is based on the degree to which the wider network of components and relationships in which they are situated link

together in a relatively stable and self-regulating manner, and the degree to which the indicators themselves represent the most salient or critical aspects of the system that can be monitored over time.

We also follow Lawrence (Lawrence, 1997) and declare that indicators are intended to answer the question: "How might I know objectively whether things are getting better or getting worse?". What we are really interested in are *directional indicators*, which are less focused upon numerical representations and are more focused upon action, as in "I should do something about this." For data to be useful to us, it must describe things which actually matter to our future. Objective and relevant data needs to be converted into information if it is to be useful in the development of sustainability indicators (Lawrence, 1997). Information that is measured should evoke *happiness* when the situation improves and *unhappiness* when it gets worse. If the change doesn't matter, we are not monitoring the right data (Lawrence, 1997).

Maslow (Maslow, 1987) notes that needs, along with their partial goals, when sufficiently gratified cease to exist as active determinants or organizers of behavior. Bisogno (Bisogno, 1981) notes that the term *need* means a state of dissatisfaction provoked by the lack of something felt as being necessary. Needs provoke real impulses for action, which for Max-Neef, become (instead of a goal) the motor of development itself (Max-Neef, 1991). Importantly for Bisogno, needs which would appear to be essential in a

Needs provoke real impulses for action... when sufficiently gratified cease to exist as active determinants or organizers of behavior

particular moment, are no longer so when these circumstances - time, place, (or for Maslow a state of satisfaction), change. A need becomes a necessity when its satisfaction is absolutely indispensable to a given state of affairs (Bisogno, 1981).

We see a value in the two-phased approach of (Bossel, 1976) and (Bossel, 1994): first, a certain minimum qualification must be obtained separately for each of the basic orientors. A deficit in even one of the orientors potentially threatens our long-term survival from

our current position. Our computer software will have to focus its attention on this deficit. Only if the required minimum satisfaction of all basic orientors is guaranteed is it permissible to try to raise system satisfaction by improving satisfaction of individual orientors further - if conditions, in particular our opponent, will allow this.

We see *goal functions* as operating to translate the fundamental system needs expressed in the basic orientors into specific objectives linking system response to properties observed on the chess board. We conceptualize that goal functions emerge as general properties in the coevolution of the chess position and dynamic, future development. They can be viewed as specific responses to the need to satisfy the basic orientors. For example, mobility is related to adaptability, constraints relate to coexistence, king safety

Health and fitness of a system require adequate satisfaction of each of the system's basic orientors. Planning, decisions, and actions in societal systems must therefore always reflect at least the handful of basic orientors (or derived criteria) simultaneously. Comprehensive assessments of system behavior and development must also be multi-criteria assessments...

is related to the orientors of security and existence, virtual existence and stress are related to effectiveness, material is related to existence, security and adaptability, etc. We can creatively come up with new indicators for our search orientation, but we see them fitting within the proposed framework and 'dimension of concern' as outlined previously.

We see the vital orientors, which express our values, as operating together to create a selection method for our immediate goals. The goals we seek are not specific *objects*, but rather changes in our relations or in our opportunities for relating (Vickers, 1995).

We see an interesting similarity with the "ABC" (airway, breathing, circulation) priority system used in emergency room and rescue operations when deciding what to do next with an accident victim. The rescue team performs the set of vital diagnostic tests and then focuses their immediate attention on the critical indicator that scores the lowest. The "health" of the victim (and in fact the direction to take next) would not be based on an average or summation score of the vital indicators, but instead on the vital indicator which scores the lowest. The goal, then would be to do something which improves the score returned by that indicator. If more than one indicator is below a certain critical threshold (such as, the patient is not breathing and there is no circulation), then Cardiopulmonary Resuscitation (CPR) would need to be performed - improvement of the airway,

...a system's development will be constrained by the orientor that is currently 'in the minimum'. Particular attention will therefore have to focus on those orientors that are currently deficient. -Hartmut Bossel

breathing and circulation indicators are all simultaneously attempted.

We also see a similarity to the common yearly *performance evaluation* which is traditionally performed by American management on each company employee, or even a *report card* given to a student. The ritual evaluation will list strengths, weaknesses, and expectations, and it is also common to list improvements necessary to reach the next performance level. The smart worker will examine his vital, multi-criteria diagnostic assessment and *orient* his or her efforts (during the next year) towards improving the weakest scoring of these indicators, while continuing to leverage strengths and meet the listed expectations.

We see similarities to Festinger's principle of *cognitive dissonance* (Festinger, 1957), where a perception of dissonance between an observed indicator and a desired value leads to activity oriented towards reduction of the perceived dissonance. Festinger believes that reduction of dissonance is a basic process in humans, preceded first by perception and identification.

Our experience in computer chess over the past few years seems to indicate that future chess programs will probably benefit from evaluation functions that alter as the general chess environment changes. -Peter Frey, Chess Skill in Man and Machine, 1977

We see the chess programs of the future as addressing this conceptual foundation, in creative ways and approaches that cannot yet be envisioned by today's developers. Our conceptualization of stress management and the construction of resilient positions as indicators are, ideally, part of an operational realization of the

six orientors. If our concept fails as an orientor or focus of search efforts, then it needs to be modified or itself re-engineered. Perfectly usable indicators might overlap, or require too much processor time to implement. Perhaps what is required is the art of a talented programmer/chess player to select a set of indicators which also orient with effective insight.

What we are saying is simply that we must pay attention to each of these orientating qualities separately - we should not just roll them up into a grand, universal "number" and expect to effectively and efficiently drive our search efforts in that fashion. A weakness in one of the six orientors critically impacts sustainable development in the uncertain future and *cannot* be "made up for" with a higher score from the others. A simple mechanism for scoring our search efforts, such as averaging the lower two indicators (of six total, one for each orientor), or using the lowest if it is far beneath the others, will make sure that the machine pays attention to (and focuses attention on) those orienting parameters that are in need of improvement.

We seek *sustainability itself* as a goal, which makes sense because our opponent can offer us anything else we would otherwise seek (and initially appearing to move us closer to checkmate), but in a way that (for us) might not be sustain-

the set of basic orientors derives from the question: "Given the global features of the system and of its environment, what basic orienting dimensions must the system refer to in its non-routine behavior, and in particular in fundamental behavioral decisions in order to fulfill the global instruction of the supreme orientor?" -Hartmut Bossel

able in the long run, due to the hidden effects of dynamic complexity. We can measure sustainability, in its simplest form, by the weakest of our vital diagnostic indicators. A weighted sum of vital indicators would be used for endpoint evaluation purposes, possibly including a limiter on each parameter.

These orienting indicators, which help us to construct a picture of the state of our environment on which we can base intelligent decisions (Bossel, 1998), can all be based on a common foundation, such as cumulative stress, but with a weighting that aims to highlight the partic-

ular dimension of concern. Our goal is simply to determine, through appreciative indicators, "What matters most now?" (Vickers, 1995) and then to (initially) focus attention on any move which we perceive to make progress in that area or dimension of concern. We choose to behave like an efficient business manager, besieged by numerous concerns and pressed for time, deciding how to allocate attention in the face of constant demands, both known and unknown, in dynamically creating a response to the important and expensive (if wrong) question "what do I do now?". Curiously, how we allocate the attention of the machine becomes a decision of profound impact on the quality of the move we will later decide to make.

What good is being a piece up if your King

Our present [evaluation function] is blind to the simplest phenomena. The evaluator gladly accepts a position in which the computer is a knight ahead although its king is out in the center of the board surrounded by hostile enemy queens and rooks. -David Slate and Lawrence Atkin, Chess Skill in Man and Machine, 1977

is in the center of the board, surrounded by hostile enemy pieces? Better to see if we can return the King to a safe place, even at the price of material, so that we can continue the sustainable development of our position in the future. We therefore orient our attention and future searching in ways to improve King safety. Our immediate goals, therefore, emerge from the weakest indicators (results) of the vital diagnostic tests, and operate to focus the search efforts along lines that allow sustainable development in the uncertain future.

The orientors represent our wants or intentions - an intention doesn't exactly require any deep calculation or plan. We can explore the moves that (partially) satisfy our wants, and by simple focused learning, examine the consequences of what emerges as we slide forward a few promising moves into the future. We need both the readings and the norms. For only if we know both where we are and where we want to go can we act purposefully in seeing about getting there (Laszlo, 1996).

We tentatively envision the following chess-based *dynamic leading indicators* as *orientors and strategic guides*

test the [strategic] principle for its ability to promote and guide action. In particular, assess whether it exhibits the three attributes of an effective strategic principle. Will it force tradeoffs? Will it serve as a test for the wisdom of a particular business move, especially one that might promote short-term profits at the expense of long-term strategy? ...

...Does it set boundaries within which people will nonetheless be free to experiment? -Gadiesh, Gilbert, Transforming Corner-Office Strategy into Frontline Action

to action, based on Bossel's collection:

existence and subsistence (short-range probing and quick exploration of promising moves indicates that position is sustainable and good moves are available), effectiveness (material, adjusted by positional engagement of each piece - level of stress created by pieces makes sufficient short- and long-range threats to reduce resilience of opponent while sufficiently avoiding opponent's threats), freedom of action (mobility - including 2nd and 3rd order, penalty if pieces are trapped or pinned, multiple good moves available), security (dynamic King safety), adaptability (positional score is not decreasing with increased search depth), coexistence (effective use of constraints to weaken effect of enemy pieces, while avoiding enemy constraints, pieces are not constrained by friendly pieces). We simply ask, "What areas of competitor activity do we feel need close attention?" (Fuld, 1995). With regard to the indicated direction for exploration, we ask not, "Is this perfectly accurate?" But rather, "Is this sufficient to make a good initial decision?"

Hubert points out (Hubert, 2007) that what is generally missing in sustainability programs is a set of *leading indicators* (such as those proposed above) that provide signals of system changes that will ultimately affect the system's output, and are timely enough to allow intervention that can change the outcomes. When properly done, these leading indicators provide insight into the state of a system's health. For Hubert, an unbalanced dependence on lagging indicators (such as rewarding pieces for sitting on good squares) is to be fooled by early successes, or what is sometimes called the "getting better before it gets worse" - focusing on an outcome (maximum yield) rather than on leading

indicators of health. Without leading indicators, we cannot easily distinguish early successes from the early stages of looming failure. Additionally, he feels that the common cause behind many resource management failures is this focus on managing for a single outcome, which first improves performance, but later leads to system collapse. Finally, Hubert declares his opinion that *we can sustain systems that are evolving when we understand that all we need to do is think in terms of sustaining a system's health and functionality rather than its specific form or condition* (Hubert, 2007).

15 Shannon's Evaluation Function

Shannon proposed (Shannon, 1950) a simple evaluation to be performed in relatively quiescent positions. While recent tournaments have shown that such evaluations (combined with *alpha-beta pruning* and the *null-move* heuristic) can be used to produce world-class chess programs, we seek an alternate approach with the capability of even better performance. Programs that use Shannon's evaluation often have trouble figuring out what to do when there is no direct sequence of moves leading to the placement of pieces on better squares (such as the center), or the acquisition of a "material" gain.

when one is modeling some situation... it is reasonable to use any assumptions that work, but it is not reasonable to make these assumptions into "laws," or to forget that these are assumptions that people made in the first place.
-William Byers

We see a general correlation between the placement of a piece on a "good square" and the ability of that piece to inflict stress on the opponent, and to mitigate the effects of stress caused by well-placed opponent's pieces. We even see that the concept of mobility has value in a general sense. However, we see problems with this technique being used to build positional pressure, such as the kind needed to play an effective game of correspondence chess. The long and deep analysis produced by the machine is often focused in the wrong areas, as determined by the actual course of the game.

The stress produced by the Shannon method is not of the type that reduces the coping capacity of the opponent, or increases our own resilience, in certain game situations where positional play is required. For example, in positions that are empty of tactical opportunities, the machine can be effectively challenged by opponents who know how to play a good positional game of chess (Nickel, 2005).

The terms of the Shannon evaluation function do not seem suitable metrics for guiding search and planning efforts, in these cases.

Fontana (Fontana, 1989) advises us to ask:

Networks are comprised of a set of objects with direct transaction (couplings) between these objects... these transactions viewed in total link direct and indirect parts together in an interconnected web, giving rise to the network structure... The connectivity of nature has important impacts on both the objects within the network and our attempts to understand it. If we ignore the web and look at individual unconnected organisms... we miss the system-level effects.
-Jorgensen, Fath, et al., A New Ecology

what are the stressors, what needs to be done about them, and what is stopping us from doing it? There is little to be gained from generalizing, if our goal is to identify the stressors, accurately assess the levels of stress present, and mobilize according to the results.

16 The Positional Evaluation Methodology

We propose that an approach which attempts to increase the *oriented positional pressure* or cumulative stress on the opponent, even if unresolved at the terminal positions in our search tree, is a viable strategy and has the potential to play a world-class game of chess. Our strategic intent is to form targeted positional pressure (aimed at weakpoints defined by chess theory and at constraining the movement of the enemy pieces) that will resolve *at some future point in time* into better positions, as events unfold and gameplay proceeds. At minimum, this pressure will allow for sustainable development as one component of a resilient position. We will not judge pieces by the "squares" they occupy, but instead, by our heuristic estimate of the level of focused stress they can contribute (or mitigate) in the game.

We construct an orientation/evaluation methodology with the goal of making our machine more knowledgeable with regard to the positional concepts dis-

So we need something like a map of the future. A map does not tell us where we will be going, or where we should be going - it merely informs us about the possibilities we have... We therefore need a description of the possibilities ahead of us...

cussed earlier. In designing our methodology, we heed the advice of (Dombroski, 2000) that this methodology is our test of effects and consequences and is our guiding light in our search for the consequences of our choices.

Our orientation/evaluation centers on a heuristic appraisal of the stress we inflict on the opponent's position, and our mitigation of the stress created by the opponent. We aim to reduce our opponent's coping ability through careful targeting of stress. The dynamic forces of change, acting over time and in a future we often cannot initially see, transform the reduced coping ability of our opponent, our carefully targeted stress, and our resilient position full of adaptive capacity, to future positions of advantage for us.

Perhaps this concept is what inspired Bobby Allison to race most of the 1982 Daytona 500 without a back bumper - it fell off after contacting another car early in the event (NASCAR, 2009). Some drivers

accused Allison's crew chief of rigging the bumper to intentionally fall off on impact. Allison's car without the bumper had improved aerodynamics, and the forces of dynamic change operating over the 500 mile race supplied the driver with an advantage he used to win. Other examples (the winged keel of the Australia II yacht and the new loop-keel design, hinged ice skates and performance enhancing swimsuits

...Such a map would not have to give us very detailed information... But it should give us a useful image of what may be ahead, and allow us to compare the relative merits of different routes... before we embark on our journey. - Hartmut Bossel

come to mind) show how small changes, combined with other critical abilities and *interacting with a dynamic environment over time*, can create a performance advantage.

We seek, in similar fashion, to favor certain interacting arrangements of pieces, such that the dynamic forces of change (operating during the playing of a game) cause favorable positions to emerge over time, from beyond our initial planning horizon. We seek to re-conceptualize the "horizon effect" to our advantage. We cannot arrange for a bumper to fall off during a chess game, but we can do the equivalent - we can actively manage the dynamics of change to improve the chances for persistence or transformation (Chapin et al., 2009). This would include the general approaches of reducing vulnerability, enhancing adaptive capacity, increasing resilience, and enhancing transformability (Chapin et al., 2009). We manage the *exposure* to stress, in addition to the *sensitivity* to stress (Chapin et al., 2009).

We adopt the vision of (Katsenelinboigen, 1992), that we define a "potential" which measures a structure aimed at forcing events in our favor. Ideally, one which also absorbs or reduces the effects of unexpected events.

We follow the suggestion in (Pearl, 1984) to use as a strategy an orientation/evaluation based on a *relaxed constraint* model, one that ideally provides (like human intuition), a stream of tentative, informative advice for managing the steps that make up a problem-solving process, and use the insight from (Fritz, 1989) and (Sterman, 2000) that structure influences behavior.

In order to more accurately estimate the distant positional pressure produced by the chess pieces, as well as to predict the future capability of the pieces in a basic form of planning (Lakein,

1974) (Shoemaker, 2007) we create the software equivalent of a *diagnostic probe* which performs a heuristic estimate of the ability of each piece to cause and mitigate stress. The objectives we select for this stress will be attacking enemy pieces, constraining enemy pieces, and supporting friendly pieces (especially those pieces that are weak). To support this strategy, we calculate and maintain this database of potential mobility for each chess piece 3 moves into the future, for each position we evaluate.

We update this piece mobility database dynamically as we evaluate each new leaf position in our search tree. This database

helps us determine the pieces that can be attacked or supported in the future (such as 2 moves away from defending a piece or 3 moves away from attacking a square next to the enemy king), as well as *constrained* from accomplishing this same activity. Note that the piece mobility we calculate is the means through which we determine the pressure the piece can exert on a distant objective. We can therefore see how mobility (as a general concept) can become a vital holistic indicator of system health and one predictor of sustainable development.

We reduce our bonus for each move that it takes the piece to accomplish the desired objective. We then consider *restrictions* which are *likely* to constrain the piece as it attempts to make moves on the board.

For example, let's consider the pieces in the starting position (Figure 4).

Sustainability... means, as said before, that only the riverbed, not the exact location of the river in it, can and should be specified - Hartmut Bossel

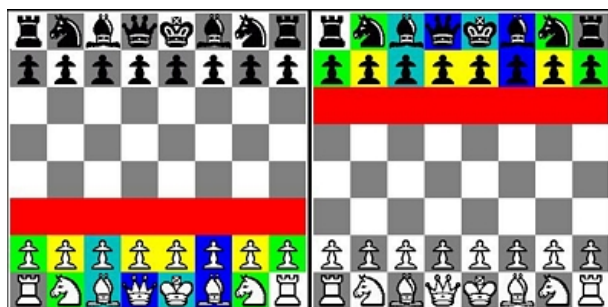


Figure 4: White and Black *constraint map*, pieces at the starting position Legend: Red: pawn constraints, Yellow: Minor piece constraints, Green: rook constraints, Blue-green: Queen constraints, Blue: King constraints

What squares can our knight on g1 influence in 3 moves, and which squares from this set are likely off-limits due to potential constraints from the enemy pieces?

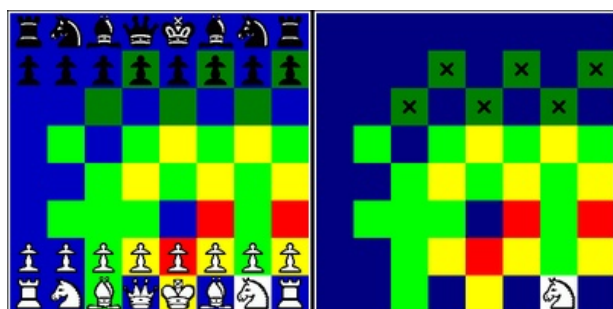


Figure 5: Influence Diagram and Simulation Diagram, Ng1 at starting position Legend: Red - 1 move influence, Yellow - 2 move influence, Green - 3 move influence, Dark Red - 1 move influence possibly constrained by opponent piece, Dark Yellow - 2 move influence possibly constrained by opponent piece, Dark Green - 3 move influence possibly constrained by opponent piece, Blue - no influence possible within 3 moves, X - presence of potential constraint "Power... is diagrammatic... it passes not so much through forms as through particular points which on each occasion mark the application of a force, the action or reaction of a force in relation to others" -Deleuze

We now construct the *influence diagram* (Shoemaker, 2007) and the *simulation diagram* (Bossel, 1994) (Figure 5), which are interpreted

in the following way. If a piece is on our influence diagram for the knight, then it is possible to attack it or defend it in 3 moves (this includes waiting moves or moves which move a piece out of the way). We label this kind of map an *influence diagram* because it shows the squares that the piece can influence in 3 moves, provided that it is unconstrained in movement by the enemy.

Keep in mind that we need to take into account the location of the other pieces on the chessboard when we generate these diagrams for each piece. If we trace mobility through a friendly piece, we must consider whether or not we can move this piece out of the way before we can continue to trace mobility in that particular direction. If we trace mobility through an enemy piece, we must first be able to spend 1 move capturing that piece.

Foucault (Foucault, 1982) defines a *relationship of power* as a mode of action that does not act directly and immediately on others. Instead, it acts upon their actions: an action upon an action, on possible or actual future or present actions. A *relationship of violence*, in comparison, acts upon a body or upon things; it forces, it destroys, or it closes off possibilities. We can threaten the knight itself, or the potential actions of the knight. The knight makes threats of its own on the board - its power is exercised rather than possessed (Foucault, 1995). An exercise of power shows up as an affect, since force defines itself by its very power to affect other forces (and in turn to be affected by them)(Deleuze and Hand, 1988).

We focus on power relations because *power produces knowledge* (Foucault, 1995). Power and knowledge directly imply one another - there is no power relation without the correlative constitution of a field of knowledge, nor any knowl-

edge that does not presuppose and constitute at the same time power relations (Foucault, 1995). We strategically apply Foucault's conception of power to the pieces on the gameboard - we see the maneuvers in terms of the network of relations, constantly in tension, and as a perpetual battle rather than a simplistic conquest of territory (Foucault, 1995). The knowledge we acquire is meaningless if it is not derived from these maneuvers and the corresponding power relations.

Comparing this 3-move map with a diagram of the starting position, we can determine that the white knight on g1 can potentially attack 3 enemy pieces in 3 moves (black pawns on d7, f7 and h7). We can defend 8 of our own pieces in 3 moves (the knight cannot defend itself).

We decide to reward pieces for their potential ability to accomplish certain types of worthwhile positional objectives: attacking or constraining enemy pieces, defending friendly pieces, attacking squares near our opponents king (especially involving collaboration), minimizing our opponent's ability to attack squares near our own king, attacking pieces that are not defended or pawns that cannot be defended by neighboring pawns, restricting the mobility of enemy pieces (specifically, their ability to accomplish objectives), etc. In this way, we are getting real about what the

The influence diagram captures the behaviorally relevant structure of the system. It is therefore the basis for any simulation model. Because of its importance for the success of model development, the influence diagram has to be developed with care and precision... To capture their dynamics correctly, real systems cannot usually be represented by linear approximations - Hartmut Bossel

piece can do. The bonus we give the piece is 1. a more precise estimate of the piece's ability to become strategically engaged with respect to causing or mitigating stress and 2. operationally based on real things present on the chessboard. In this way, our positional orientation/evaluation methodology will obtain insight not usually obtained by a computer chess program, and allow our machine to take positive, constructive action (Browne, 2002). It is still an estimate, but the goal here is to focus our search efforts on likely moves in a positional style of play, and to evaluate positions from a more positional point of view.

What does the orientation/evaluation methodology look like for the proposed heuristic? We model (and therefore estimate) the positional pressure of our pieces, by following a two-step process:

1. We determine the *unrestricted future mobility* of each chess piece 3 moves into the future, then
2. We estimate the *operating range* or level of *engagement* of the pieces by determining the limiting factors or constraints that bound the unrestricted mobility.

The concept of using limiting factors is briefly mentioned (Blanchard and Fabrycky, 2006) in the context of Systems Engineering. (Lukey and Tepe, 2008) argue that an important aspect of cognitive appraisal is the extent to which stress-causing agents are perceived as controlled. Balancing processes such as constraints (Anderson and Johnson, 1997) seek to counter the reinforcing loops created by a piece creating stress, which, if unconstrained, can potentially create even more stress (perhaps in combination with other pieces). Once we have identified the limiting factors, we can more easily exam-

ine them to discover which ones can be altered to make progress possible - these then become *strategic factors*.

The consideration of constraints is a part of the *decision protocol of Orasanu and Connolly* (Orasanu and Connolly, 1993) and (Plessner et al., 2008) which also includes the identification of resources and goals facing the decision maker. We therefore reduce the bonus for accomplishing objectives (such as, attacking an enemy piece or defending a friendly piece) if the required moves can only be traced through squares that are *likely* to result in the piece being captured before it can accomplish its objective. We also reduce the engagement bonus for mobility traced through squares where the piece is attacked but not defended. We may use another scheme (such as probability) for determining stress-application reduction for piece movement through squares attacked both by friendly and enemy pieces where we cannot easily resolve whether or not a piece can trace mobility through the square in question (and therefore create stress). We think in terms of rewarding a self-organizing capacity to create stress out of the varied locations of the pieces and the constraints they face (Costanza and Jorgensen, 2002).

We reward each piece for its predicted ability to accomplish strategic objectives, exert positional pressure, and restrict the mobility of enemy pieces, based on the current set of pieces on the chess board at the time we are calling our orientation/evaluation methodology. Using anticipation as a strategy (van Wezel et al., 2006) can be costly and is limited by time constraints. It can hurt our performance if it is not done with competence. An efficient compromise between anticipative and reactive strategies would seem to maximize performance.

We give a piece an offensive score based on the number and type of enemy pieces we can attack in 3 moves - more so if unconstrained. We give a piece a defensive score based on (1) how many of our own pieces it can move to defend in 3 moves and (2) the ability to mitigate or constrain the attacking potential of enemy pieces. Again, this bonus is reduced for each move it takes to accomplish the objective. This information is derived from the influence diagram and simulation diagram we just calculated. Extra points can be given for weak or undefended pieces that we can threaten.

The proposed heuristic also determines king safety from these future mobility move maps. We penalize our king if our opponent can move pieces into the 9-square template around our king within a 3 move window. The penalty is larger if the piece can make it there in 1 or 2 moves, or if the piece is a queen or rook. We penalize our king if multiple enemy pieces can attack the same square near our king. Our king is free to move to the center of the board - as long as the enemy cannot mount an attack. The incentive to castle our king will not be a fixed value, such as a quarter pawn for castling, but rather the reduction obtained in the enemy's ability to move pieces near our king (the rook involved in the castling maneuver will likely see increased mobility after castling is performed).

The king will come out of hiding naturally when the number of pieces on the board is reduced and the enemy does not have the potential to move these reduced number of pieces near our king. We are likewise free to advance the pawns protecting our king, again as long as the enemy cannot mount an attack on the monarch. The potential ability of our opponent to mount an attack on our king is the heuristic we use as

the basis for king safety. Optionally, we will consider realistic restrictions that our own pieces can make to our opponent's ability to move pieces near our king.

Pawns are rewarded based on their chance to reach the last rank, and what they can do (pieces attacked and defended in 3 moves, whether or not they are blocked or movable). The piece mobility tables we generate should help us identify pawns that cannot be defended by other pawns, or other pieces - it is this weakness that we should penalize. Doubled or isolated pawns that cannot be potentially attacked blockaded or constrained by our opponent should not be penalized. Pawns can be awarded a bonus based on the future mobility and offensive/ defensive potential of a queen that would result if it made it to the back rank, and of course this bonus is reduced by each move it would take the pawn to get there.

The information present in the future mobility maps (and the constraints that exist on the board for the movement of these pieces) allow us to better estimate the positional pressure produced by the chess pieces. From these calculations we can make a reasonably accurate estimate of the winning potential of a position, or estimate the presence of positional compensation from a piece sacrifice. This orientation/evaluation score also helps steer the search process, as the positional score is also a measure of how interesting the position is and helps us determine the positions we would like to search first.

In summary, we have created an initial model of positional pressure which can be used in the orientation/evaluation methodology of a computer chess program, which can be refined in diagnostic tournaments of many short

games. (Michalewicz and Fogel, 2004) remind us that models leave something out, otherwise they would be as complicated as the real world. Our models ideally provide insight and identify promising paths through existing complexity.

(Starfield et al., 1994) emphasize that problem solving and thinking revolve around the model we have created of the process under study. We can use the proposed model of positional pressure to direct the machine to focus the search efforts on moves which create the most stress in the position as a whole. For our search efforts, we desire a proper balance between an anticipatory and a reactive planning strategy. We desire our forecast of each piece's abilities to help us anticipate its effectiveness in the game (van Wezel et al., 2006), instead of just reacting to the consequences of the moves.

By identifying the elements and processes in our system (Voinov, 2008), identifying the limiting factors from the interactions of the elements, and by answering basic questions about space, time and structure, we describe and define the conceptual model of our system.

17 Observations from Cognitive Science

We make the following observations about our approach, from (Wood, 2009), which in our vision also apply to the concept of a machine playing a game.

Our motives and needs, for whatever we choose to do, affect what we see and don't see. After carefully selecting what we choose to notice, we need somehow to make sense of these perceptions and form strategic guides for our behavior. Wood declares that the most useful the-

ory for explaining how we organize perceptions is *constructivism*, which is the theory that we organize and interpret experience by applying cognitive structures called *schemata*.

We use four types of *cognitive schemata* to make sense of perceptions: prototypes, personal constructs, stereotypes, and *scripts*. Scripts are *guides to action* based on experiences and observations. A script consists of a sequence of activities that identify what we and others are expected to do in certain specific situations. Many of our daily activities are governed by scripts, although we're often unaware of them. We theorize, based on the interpretation of (Honeycutt and Cantrill, 2001) that scripts are a kind of *autopilot*, that much subconscious activity which takes place in playing a game consists of following scripts, triggered by perceptions. In most of these activities, we use scripts to organize perceptions into lines of action. The script tells us what to do, in our case - how to gather and organize information, when we find ourselves in a general or even a particular situation.

Scripts represent *generalized knowledge* (Lightfoot et al., 2009) and as such, can be used to command a machine to take actions (or figure out what is likely to happen next) in a generalized situation - such as addressing or determining the needs of a position in a board game.

For (de Wit and Mayer, 2010), Knowledge that people have is stored in their minds in the form of 'cognitive maps'. These cognitive maps are representations in a person's mind of how the world works. A cognitive map of a certain situation reflects a person's belief about the importance of the issues and about the cause and effect relationships between them. A person's cognitive map will *focus attention* on particular phenomena, while *blocking out other data* as

noise, and quickly make clear how a situation should be perceived. Cognitive maps help to direct behavior, by providing an existing repertoire of 'problem-solving' responses (also referred to as 'scripts') from which as appropriate action can be derived.

Our machine will use scripts to, among other things, construct a map showing how fully engaged a piece is in the game. Maps are *guides to action* (Hahlweg and Hooker, 1989) because they depict genuine invariant relationships that exist, in this case, among the pieces on the game board. We will also use scripts to manage the stress in a position, along particular dimensions of concern, and to manage search and exploration efforts.

18 Serious Play Can Lead to Serious Strategy

We follow (Brown, 2009) and (Sutton-Smith, 2001) in a conceptualization of *play* that will form one foundation of our automated search and exploration efforts.

Humans adopt *play* as a foundational behavior that guides exploratory activity and in some cases becomes a basis for acquiring knowledge. Play is the basis of all art, games, books, sports, movies, fashion, fun, and wonder (Brown, 2009). Play is the vital essence of life - it is what makes life lively (Brown, 2009). However, a machine does not know how to play. It simply does what we tell it to do, so we must tell it how to play with the pieces on the board and the relationships among these pieces. Why must our machine play? because, *Play is the answer to the question, How does anything new ever come about? (Jean Piaget)*.

We further conceptualize play (Sutton-

Smith, 2001) as the extrusion of internal mental fantasy into the web of external constraints. Additionally, we adopt the practical aspect that play seems to be driven by the novelties, excitements, or anxieties that are most *urgent to the perceptions* of the players (Sutton-Smith, 2001). Finally, we note that the imagination makes unique models of the world, some of which lead us to anticipate useful changes - the strategic flexibility of the imagination, of play, and of the playful is the ultimate guarantor of our game-based survival (Sutton-Smith, 2001). Play lies at the core of creativity and innovation (Brown, 2009).

We desire our machine to always be busy making up its own work assignments (Paley, 1991). Specifically, the "work assignments" involve choosing our courses of action and adjusting those courses based on the internal satisfactions we receive (Henricks, 2006). We desire from our machine a behavior similar to "playfulness", and a set of creative, inquisitive, exploratory orientations centered on an object-based model of the game-world (Henricks, 2006). We desire an activity of directed exploration, object manipulation and precise appraisal. We seek to manage the exploration of the new. This conceptually involves the creation of small-scale experiments that can be run outside the mainstream management systems and learned from (Välilikangas, 2010). Whatever we do, we do not perform as immutable policy, but as an experiment. We use the action to learn. Learning means the willingness to go slowly, to try things out, and to collect information about the effects of actions, including information that the action is not working (Meadows et al., 2005). We resort to strategic experiments because more is unknown rather than known - the winner is often the one who

learns and adapts the quickest (Govindarajan and Trimble, 2005).

We agree with (Brown, 2009) that *movement* is primal and accompanies all the elements of play we are examining. Through movement play, *we think in motion* - movement structures our knowledge of the world, space, time, and our relationship to others (Brown, 2009).

Our exploration of future game positions therefore must take into account piece movement that is likely, critical, interesting, stress inducing/relieving, or otherwise "lively". Children at play engage other children or contemplate ways to engage their playmates. We therefore desire to create a heuristic which playfully examines the future consequences of the transformation of stress on the board, as the pieces move about or are *constrained* by objects on the board, such as blocked pawns or lower-valued enemy pieces.

We begin our efforts by conceptualizing the building of a *principal variation* two moves into the future, by first examining the single move that creates the most perceived stress for our opponent (or mitigates the perceived stress caused by his pieces). We then look at the most likely response. For Roos and Victor, the first thing we do with play is to actively construct what we see in our imagination. This *construction phase* allows us to bring our intuition from all our experience and our analyses into something concrete, something we can play

The creative person can be seen as embodying or acting as two characters, a muse and an editor... the muse proposes, the editor disposes. The editor criticizes, shapes, and organizes the raw material that the free play of the muse has generated. -Stephen Nachmanovitch
--

with (Roos and Victor, 1998). For de Geus (de Geus, 2002), we do not navigate to a predefined destination. We take steps, one at a time, into an unknowable future.

After "sliding forward" in this fashion, we then work backwards in our principal variation, examining the consequences of the *next most likely move*, and so on. In this "serious play" we seek serious strategy (Roos and Victor, 1998) - we strive to retain control over the course of the imagined interaction by constantly reacting to its emerging results - what can and cannot be done must depend on what the enemy can or cannot do (Luttwak, 2001). The ambiguity we face as we look into the future generates its own possible resolution (Byers, 2011). Any specific understanding of ambiguity must necessarily be tentative - ambiguity is real but cannot be made precise. It is ambiguity and not certainty that best describes the way things are (Byers, 2011).

Byers declares that the clarity of science has room within it for the ambiguous and goes seriously astray when this ambiguity is unacknowledged (Byers, 2011). Further for Byers, the statement of the fundamental ambiguity (such as the principal variation we develop in attempting to "play" a game such as chess) gives us an insight into what is going on; at every level, the same fundamental dynamic of ambi-

Play is experimenting with a toy that the player accepts as representing his or her reality. This makes the toy a representation of the real world with which the learner can experiment without having to fear the consequences... Underneath all the fun there is a very serious purpose: playing with one's reality allows one to understand more of the world we live in. To play is to learn. -Arie de Geus

guity plays itself out (Byers, 2011). The results of science and the critical problems that we face demand that we face up to uncertainty and ambiguity, no matter how stressful this is (Byers, 2011).

We establish a few simple rules for our serious play: we orient our search efforts (initially) along the lines of improving the score of the weakest, vital diagnostic test - the *strategic principle* which enables us to do something now by guiding our action and helping to allocate scarce resources (Gadiesh and Gilbert, 2001). We perform a search "cut-off" only after we confirm that the position in question is *resilient* and the moves left unexamined are not the most promising (and remain so), after performing a shallower search. We seek to focus our efforts on uncovering the likely future consequences of the most promising extensions of managing the stress in the position. Unexpected discoveries in the principal variation will cause the machine to re-focus its efforts on the next most promising lines. We then begin to deepen our search efforts and spend more time exploring alternate moves in our principal variation.

This is nothing more than *Ashby's model for adaptiveness* (Bertalanffy, 1968), where the system tries different ways and means, and eventually settles down in a field where it no longer comes into conflict with critical dynamic values of the environment. Our leverage for dealing with "driving forces" comes from recognizing them, and understanding their effects. Little by little, our actions contribute to new driving forces which in turn will change the world of the gameboard once more (Schwartz, 1996). On some level, all three layers of intelligence - action, strategy, and prediction - need to occur simultaneously to create a seamless sustaining of

competitive advantage (Rothberg and Erickson, 2005).

Intelligence for a system with limited processing resources consists in making wise choices of what to do next (Simon and Newell, 1976). There is no easy *solution* for complex problems. What there is instead is an obvious *direction* (for exploration). The reason is that often there are too many (interacting) variables in a situation (Trout, 2008). This directed and flexibly persistent "evolution" creates designs, or more appropriately, discovers designs, through a process of trial and error (Beinhocker, 2007).

Evolution is a possibility generator (Beckham, 1998). A variety of candidate designs are created and tried out in the environment; designs that are successful are retained, replicated and built upon, while those that are unsuccessful are discarded (Beinhocker, 2007). Evolution is a method for searching enormous, almost infinitely large spaces of possible designs for the almost infinitesimally small fraction of designs that are "fit" according to their particular purpose and environment (Beinhocker, 2007). Evolution is a general-purpose and highly powerful recipe for finding innovative solutions to complex problems (Beinhocker, 2007). It is a learning algorithm that adapts to changing environments and accumulates knowledge over time (Beinhocker, 2007). The limits to this approach are seen to be the ability to manage complexity, and knowledge (Beinhocker, 2007). Beckham

Evolution is a general-purpose and highly powerful recipe for finding innovative solutions to complex problems. It is a learning algorithm that adapts to changing environments and accumulates knowledge over time. -Eric Beinhocker

agrees (Beckham, 2006), declaring that smart organizations subject their most important decisions to a Darwinian environment in which the strongest ideas survive and evolve to higher levels of fitness. The strategist looks at evolution not so much in terms of the survival of actual organisms, but the survival of ideas (van der Heijden, 2005).

Stephen Gould (Gould, 1996), speaking of biological evolution, notes that a species can evolve further only by using what physical properties it has in new and interesting ways. Any biological adaptation also produces a host of structural by-products, initially irrelevant to the organism's functioning but available for later co-optation in fashioning novel evolutionary directions. Evolution continually recycles, in different and creative ways, many structures built for radically different initial reasons (Gould, 2002). For Gould, much of biological evolution's creative power lies in the flexibility provided by this storehouse of latent functional potential. It is quirky shifts and latent potential, redundancy, and selected flexibility - three basic principles which define and permit the creativity of evolution, the capacity to originate novel structures and functions.

For Mitchell (Mitchell, 2009), the result of evolution by natural selection, in our case simulated, is the appearance of "design" but with no designer. We hypothesize with Mitchell that the appearance of computer-produced design comes from chance, the selection for exploration of the promising moves which are fit for the game environment, and long periods of simulated time in order to validate this fitness.

We see the search "tree" formed in this fashion as an extended diagnostic test of how *resilient* and *adaptively controlling* our position is

- the predisposed capacity to respond effectively to future situations that are beyond our ability to predict. We see resilience as the basic strength and adaptive control (with the *flexible persistence* of Beckham (Beckham, 2002) as a foundation) as the primary objective. These properties are more measurable and meaningful than estimates of winnability, especially in the case where we are deciding what to do next (and ignorant of what the future holds). The "tree" is more a tool which is useful to plan what we want to learn, rather than an expectation of where we will be in the end (Cohn, 2006). We fully expect that our opponent will (eventually) play a move which will take us outside of our current learning tree, and we fully expect, through the mechanisms of resilience and adaptive control, to be able to meet the challenges of the positions which newly emerge.

After "evolving" a plan through a mechanism that "proposes" and then "disposes", we can test it using the principles of *war gaming* developed by Gilad (Gilad, 2009). More specifically, we develop basic scenarios that illustrate the full range of potential strategic shifts (threats or opportunities) (Page, 1996). A wargame develops scenarios (through the mechanism of simulated competition) that otherwise might not occur to us (Herman et al., 2009). The basic aim of a war game, which ideally captures the complexity of competitive dynamics, is to turn information into actionable intelligence (Fleisher and Bensoussan, 2007). Gilad would have us envision any and all plans that we develop as *bets* that come with *risk*, a risk originating from the competitive dynamics in our environment. We now test our plan and its assumption that the competitive response we will receive from our opponent is *containable*. War gaming is nothing more

than role-playing in order to understand a third party, with the goal of answering: What will the opponent do? What then is my best option? Gilad cautions that war gaming will not guarantee success - nothing will - but states that *it will increase the odds in our favor*. Ideally, *an effective war game produces a list of improvements for the existing plan, or a list of options for a new plan*.

Scenario-based planning attempts to make sense of the situation by looking at multiple futures, which are treated as equally plausible, reflecting not only the inherent uncertainty in the situation, but also what is considered predictable (van der Heijden, 2005). The purpose of scenarios, wrote Pierre Wack, is to gather and transform information of strategic significance into fresh perceptions. When this works, it leads to strategic insights beyond the mind's previous reach (Schwartz, 1996). For Schwartz, it is driving forces, predetermined elements, and critical uncertainties which give structure to our exploration of the future (Schwartz, 1996). The process of building scenarios starts with looking for driving forces, the forces that influence the outcome of events. Driving forces are the elements that move the plot of a scenario, that determine the story's outcome. Without driving forces, there is no way to begin thinking through a scenario. For Schwartz, they are a device for honing an initial judgment, for helping to decide which factors will be significant and which factors will not (Schwartz, 1996).

For Michael Howard, it is essential that we constantly try to adapt ourselves to the unpredictable, and to the unknown. Our plans, whatever they are, are likely wrong. This fact is, for Howard, amazingly irrelevant. What matters is that we get them right when the critical moment arrives (Howard, 1974). We affirmatively

answer Herman's central question (Herman et al., 2009): if we had the opportunity to probe the future, make strategic choices, and view the consequences of those choices in a risk-free environment before making irrevocable decisions, that we would in fact take advantage of such an opportunity. For (Orišek and Schwarz, 2008), wargaming is a form of accelerated learning.

This process is termed "path analysis" by Bossel (Bossel, 2007), who suggests that our first task consists of quickly finding the most relevant development paths despite a multitude of uncertain, time-dependent, or adjustable parameters. The efficiency of this search, in his and our opinion, depends on how cleverly possible parameter constellations are combined in consistent and plausible scenarios.

The second task of path analysis is the comparative evaluation and assessment of different development paths to clarify which path (or which group of paths) should be preferred. For Bossel, in this phase of the work, *evaluation criteria* have to be introduced that reflect the existence and development interests of the system. We must make sure that the necessary minimum level of orientor fulfillment is achieved for each individual orientor, then we must determine the total quality of orientor satisfaction (for individual orientors and some aggregated quality measure).

We additionally note positions where imbalances are created (using our vital diagnostic indicators) and investigate the consequences, especially when efforts to return to a resilient position require extra efforts.

For software testing and configuration purposes, we envision the use of *automated tournaments of hundreds of games*, each lasting perhaps three minutes long, to assess and fix the pa-

rameters of these orientation/evaluation/search efforts so that we might succeed in the widest number of situations. We envision a tool which identifies and stores positions where faulty analysis was generated. We see the programmer/developer examining these saved positions and identifying the reason for the failure to orient/evaluate the indicated position.

We recognize certain positions as "tactical" in nature when responses become forced or when imbalances in vital indicators create few branches in our principal variation. We defer in these cases to a search and evaluation methodology designed for a more tactical situation.

We critically examine the trade-offs between examining principal variations that are many moves long, versus the exploration of the secondary and tertiary lines that do not go as deep. We conceptualize our machine behaving like a child at play, creating novel combinations, and finding or discovering what works and does not work in an evolutionary fashion.

We can base our efforts on the observed behavior of large groups of Internet-connected humans examining a common chess position, such as the daily chess puzzle featured at <http://www.chessgames.com/index.html> (we have no connection to the owners of this site - one of us (JLJ) pays a yearly fee to access certain advanced site features).

19 John Boyd's OODA Loop

The *OODA Loop* (Observe, Orient, Decide, Act) is a strategic methodology which was originally applied by USAF Colonel John Richard Boyd to the combat operation process http://en.wikipedia.org/wiki/OODA_loop.

Boyd was of the opinion that without OODA loops, we will find it impossible to comprehend, shape, adapt to, and in turn be shaped by an unfolding, evolving reality that is uncertain, ever-changing, and unpredictable (Boyd, 1996). Boyd advocates an approach of pulling things apart and putting them back together until something new and different is created (Boyd, 1987). Further, Boyd suggests we present our opponents with ambiguous or novel situations in which they are not capable of orienting their behavior or coping with what's going on (Boyd, 1987), while we maintain our *fingerspitzengefühl*. For Boyd, orientation shapes the way we interact with the environment, and therefore the way we observe, decide, and act (Boyd, 2005). Boyd suggests that effective orientation demands that we create mental images, views, or impressions, hence patterns that match with the activity of our world (Boyd, 2005).

For Boyd, in a competitive encounter against a talented opponent, our limited perceptions cause novelty to be produced continuously, and in an unpredictable manner. In order to maintain a competitive position we must match our thinking and doing, hence our orientation, with that emerging novelty. Yet, any orientation we assume prior to this emerging novelty is perhaps mismatched after the fact, possibly causing confusion and disorientation. However, Boyd points out, the analytical/synthetic process permits us to address these mismatches so that we can competitively *rematch* ourselves and thereby reorient our thinking and action with that novelty (Boyd, 1992).

We therefore envision our *search and exploration process* as an operational realization of this concept. We *observe* information, unfolding circumstances and interactions, *orient* our be-

havior according to Bossel's concepts discussed earlier, *decide* which path to explore, and then *act* by "sliding forward" one move. We then repeat the process, periodically "backtracking" to examine moves which were initially determined to be the next best.

(Boyd, 1976) attempts to philosophically arrive at a theory useful for conducting warfare or other forms of competition, such as playing a game. Boyd concluded that to maintain a competitively effective grasp of reality one must operationally follow a continuous cycle of interaction with the environment oriented to assessing its constant changes. Boyd states that the OODA decision cycle is the central mechanism of such adaptation, and that increasing one's own rate and accuracy of assessment (compared to that of one's opponent) provides a strategic foundation for acquiring an operational advantage in a dynamically changing environment.

Conceptually, we are exploring the present and future consequences of the transformation of positional stress, with an emphasis on the sustainability of the intermediate positions, the satisfaction of our operational needs, and (ultimately) the perceived winnability of the final position. We are faced with a dynamic, novel, unstable world that we must constantly adapt to even as we try to shape it for our own ends (Hammond, 2001).

20 Adaptive Campaigning model of Grisogono and Ryan

Grisogono and Ryan (Grisogono and Ryan, 2007) propose the model of *Adaptive Campaigning* as a modified form of Boyd's OODA loop

that presents a more relevant form for the challenges of operating in an environment with high operational uncertainty. Here we 'adapt' their approach for game theory.

Adaptive Campaigning proposes a repeating cycle of Act Sense Decide Adapt (ASDA). By placing 'Act' first this model stresses the need to act (make exploratory trial moves) with whatever information is present, and by immediately following that with a 'Sense' of what has changed in our environment. The 'Decide' function follows to determine what is learned from the sensed feedback that results from the action, and what to do next - including possible re-orientation based on results from the vital diagnostic tests.

These first three elements of Adaptive Campaigning correspond closely to the four elements of Boyd's OODA loop, but with a different emphasis on where the cycle starts, and with the 'Orient' function of OODA incorporated into the 'Decide' functions of ASDA. The object of the 'decision' is to choose the next trial move in our forward exploration, or to begin backtracking by exploring alternative moves in our principal variation. So 'Adapt', the fourth element of ASDA, explicitly adds the need to invoke adaptation and consider what, if anything, should be changed on every cycle, before continuing to the next cycle with another external 'Act'.

Ideally, successful application of the 'Adapt' element results in the machine improving its ability to focus/orient its efforts on the right objectives at the right time and in the right place. Modern combat, including game playing, can therefore be characterized as *competitive learning* in which all sides are constantly in a process of creating, testing and refining hypotheses about the nature of the reality of which they are

a part (Kelly and Brennan, 2009).

Recent criticism of Adapting Campaigning (Thomas, 2010) claims that Boyd's work adequately addresses the issues in question, and should be revisited. Time will tell whether OODA or ASDA loops will prevail.

21 Endpoint Evaluation

Much as an employee receiving a yearly evaluation from his or her employer, we must come up with a method to decide how desirable a position is, at the point we stop diagnostic exploration and probing efforts. But the future is unknown, and unknowable. We seek therefore to establish dynamic potential through a sum of lagging and leading indicators - the orientors discussed earlier, except that we are no longer interested in *guiding diagnostic action* but instead in *establishing value*, much as a *Consumer Reports* magazine evaluates, then ranks automobiles via a score relating to their perceived value.

Where possible, our numerical score is based on chances of winning. In certain cases, opening book databases can be consulted to establish a winning percentage, based on the number of high-level games played and the win-loss-draw results. We speculate that two computer chess programs, each developed independently, might consistently arrive at nearly the same *numerical endpoint evaluation*, in the opening stage of the game, if calibrated to the winning percentage expected from databases of recent high-level games, and where an identical strategy has been selected of obtaining a resilient position and adaptive control in the face of uncertainty and resistance. Evidence for independent development might only be proven with longer time

controls, such as in correspondence chess, or in positions obtained in middlegame or endgame, where the different selective search mechanisms are uniquely influenced and differentiated by finding sustainable paths to advantage.

Alternatively, distance (in moves) from checkmate can be used, where we can directly perceive the checkmate in our search tree.

We suspect that most positions faced by our machine will not fall into either category. We propose instead a method which uses *oriented stress* to establish the size of the advantage, measured as the *estimated size of the mistake which can be made by player with the advantage, which would lead to a sustainable, even game*. This indicator is more directly measurable than winning chances, which are often shrouded in dynamic complexity, and can be used in a game strategy which seeks to accumulate small positional advantages over time. What we are saying is simply that it is easier (in most cases) to measure and favor "increasing distance from draw" than "decreasing distance from checkmate" - this aligns with Lawrence (Lawrence, 1997), who declares that it may be more important to know whether we are making progress towards the goal than it is to know the size of the gap between the current situation and the (ultimate) goal we have set. We hypothesize that this conceptual foundation is equivalent, in most cases.

This measurement philosophy will need to be adjusted in certain well-known cases, such as Rook and pawn endings, or Bishop of opposite color endings, where an additional pawn might not have direct leverage into winning potential. Such cases would need to be programmed in on a case by case basis, starting with the most likely endgames, and consulting a reference such as Fine (Fine and Benko, 2003).

The purpose of the endpoint evaluation (for the principal variation) should be to establish a *marker* against which we compare competing moves. We construct *strategic challenge lines* (with less effort in time) and see how close we come to the marker score. Those challenge lines which come close in score to the marker will become strategic fallback positions, and will become elevated to the new principal variation - or a replacement branch of the principal variation - if discoveries are made which force us to change our mind on which move is the most promising. The details need to be fixed through procedures which are developed and refined in diagnostic tournaments of hundreds of 3-minute games. Obviously, we do not want to spend time (or attention) looking at unpromising moves which hold little chance of becoming the principal variation.

In comparing different paths of system development, we hypothesize with Bossel that the most favorable path will be the one for which (1) the minimum conditions are always satisfied for all orientors, and (2) the overall orientor satisfaction is better (Bossel, 2007).

22 Complexity

We insist that it is *complexity itself* which demands an approach much like the *proposed heuristic* in order to play a game like chess in a tactically empty position. Complex systems are controlled by countless individual interactions that occur inside the system (Benyus, 2002). The complexity present when playing in the positional style is due to connections - the more connected something is, the more complex it is (Beckham, 2001). A change in one connected thing gives rise to changes in the various things

to which it is connected. More connections mean more change (Beckham, 2001).

In a complex environment, the changes that one action will generate are often *beyond prediction* because of all the other interactions they set off (Beckham, 2001) (Byers, 2011). Small changes often amplify to become very large changes - all we can do is watch for warning signs (Benyus, 2002). Complex conditions demand continuous adaptation. In a complex, highly connected system, things happen fast - or in a way that involves a quick emergence into our perception. Maintaining a steady state of dynamic balance requires continuous adjustment and accommodation. These shifts occur naturally as one change sets off another (Beckham, 2001).

In Beckham's "zone of complexity" much different approaches are needed to succeed. These approaches involve making short predictions, enabling self-organization, using simple materials as building blocks, being continuously flexible and adaptive, all while looking for lessons and metaphors in other complex systems, particularly biological systems. Out there in the zone of complexity, things are different. We agree with Beckham that management that succeeds will be catalytic, facilitative, enabling, adaptive, incremental, and patient (Beckham, 2001).

Systems expert Russell Ackoff once emphasized that success with a true system demands the effective management of *interactions*, not the management of *actions*. *Interaction* is what happens continuously at the various connections between things. It follows then that successful management in a densely connected system involves managing effectively in an environment of complexity (Beckham, 2001).

23 Results

We have created software to demonstrate certain features of the proposed heuristic and now examine four positions to see if we can obtain a better positional understanding of how well the pieces are performing. John Emms (Emms, 2001), reached Figure 6 as white (black to move) with the idea of *restricting the mobility* of black's knight on b7.

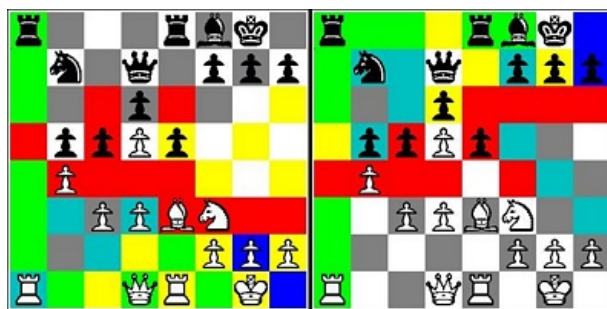


Figure 6: Emms-Miralles (Andorra, 1998) Constraint maps
 Legend: The left diagram identifies the possible constraints imposed by the white pieces, with red representing pawn constraints, yellow minor piece constraints, green rook constraints, blue-green queen constraints, and blue king constraints. The right diagram identifies possible constraints imposed by the black pieces. The white and grey squares represent the standard chessboard squares without constraints.

How fully engaged is this piece in the game? Let's see what the *influence diagram* and *simulation diagram* from the proposed heuristic show us:

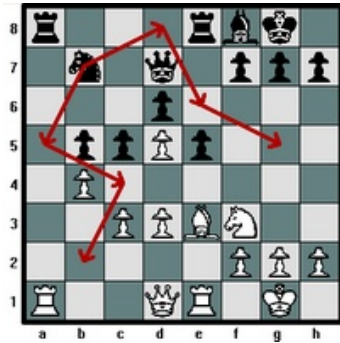


Figure 7: Emms-Miralles Tracing knight mobility from b7-a5-c4-b2 and b7-d8-e6-g5



Figure 9: Constraint maps, white (left), black (right), Estrin-Berliner variation analysis (1965-68 corr.) after 12.Qe2 Be6 13.Qf2, Black to move

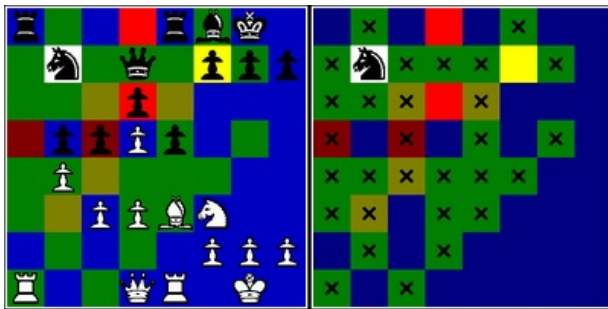


Figure 8: Emms-Miralles Influence Diagram and Simulation Diagram for Nb7

We generate the *constraint maps* as in Figure 6 in order to estimate the squares that the knight on b7 is likely to be denied access. We then apply the constraint maps to the individual vectors which make up the influence diagram as in Figure 7 to create the simulation diagram. When a movement vector hits a constraint, future mobility through that square is constrained, and we use an "X" to indicate *constrained* mobility. We can see from the X's (denied potential mobility) of Figure 8 that the movement of the piece on b7 has been constrained. It is Emms' view that positional details like this one can be vitally important when assessing positions.

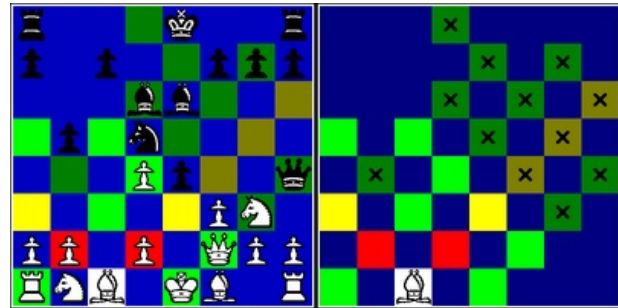


Figure 10: Influence Diagram and Simulation Diagram for Bc1



Figure 11: King safety heuristic maps: left - black king safety, right - white king safety. In the left diagram, darker squares are safer squares for the black king, while lighter colored squares are more dangerous.

Figure 9 examines a sideline from Estrin-Berliner (1965-68 corr.) after the proposed improvement 12.Qe2 Be6 13.Qf2. How fully engaged is the white Bishop on c1? We generate the constraint maps and influence diagram as before in order to construct the simulation diagram. We see that the bishop on c1 can enter the game after moving a pawn out of the way, and become useful for creating and mitigating stress in future positions.

Figure 11 displays an experimental king safety heuristic which is generated from all the piece influence diagrams and a rule which awards points based on number of pieces which can attack a square and the distance/constrained effort required to do so.

The organization and its environment impinge on each other in many ways. Strategy succeeds or fails by interacting with this environment. It succeeds by avoiding, making use of, or overcoming, the impingements. -Geoffrey Chamberlain

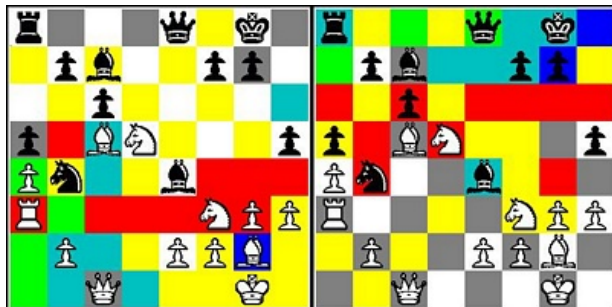


Figure 12: Constraint maps, white (left), black (right), Umansky-World correspondence game (2009)

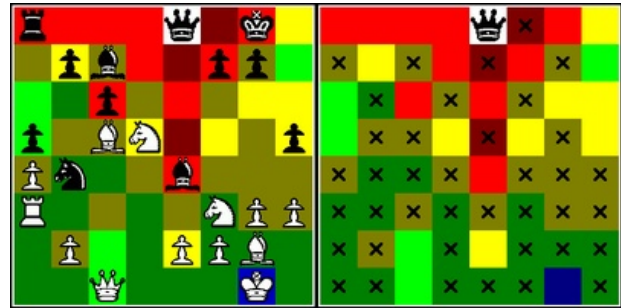


Figure 13: Influence Diagram and Simulation Diagram for Qe8

Figures 12 and 13 examine a position from the recent Umansky-World correspondence game. The constraint map gives insight to the controlling influences present on the squares, and the influence diagram/ simulation diagram for the Queen on e8 gives insight to what this piece can threaten in 3 moves. Note that this piece can influence square c1 via the difficult to find move sequence e8 to e6-h6-c1.

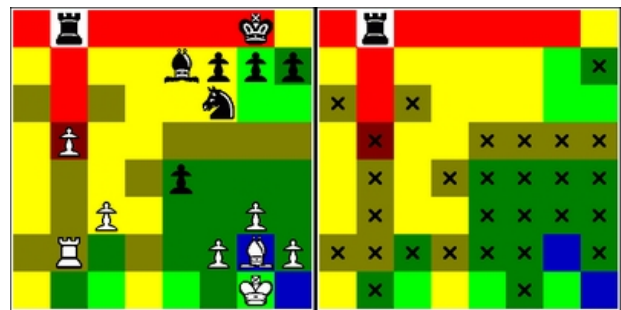


Figure 14: Influence Diagram and Simulation Diagram for Rb8, Levy-Chess 4.4, simultaneous exhibition, 1975, after 27.axb5

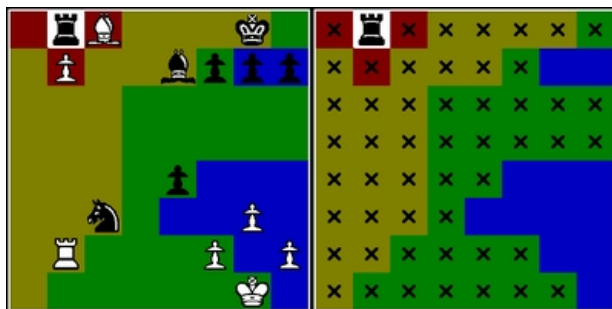


Figure 15: Influence Diagram and Simulation Diagram for Rb8, Levy-Chess 4.4, simultaneous exhibition, 1975, after 31.Be8

Figures 14 and 15 show how a machine can potentially recognize a trapped piece, with an example first identified and discussed by (Levy, 1976).

The computer can use the heuristic knowledge present in the influence diagram and simulation diagram to estimate the strategic potential or how *fully engaged* each piece is in the game. The maps are a useful holistic measurement of a capacity to produce stress in a position, and can be used as part of an oriented, vital system-level indicator to predict and manage the sustainable development of a position in a chess game.

24 Conclusions

Alternative conceptual frameworks are important not only for further insights into neglected dimensions of the underlying phenomenon. They are essential as a reminder of the distortions and limitations of whatever conceptual framework one employs (Allison and Zelikow, 1999). Only

The elements of a system and their interactions define the system structure...

by analyzing a phenomenon from an alternative perspective (preferably multiple alternative perspectives) can all the intricacies of a situation be understood (Canonico, 2004). Our alternative conceptual framework for machine-based chess can, at minimum, allow us deeper insight and better understanding of current methods. Particularly in explaining and predicting actions, when one family of simplifications becomes convenient and compelling, it is even more essential to have at hand one or more simple but competitive conceptual frameworks to help remind us of what was omitted (Allison and Zelikow, 1999). Allison and Zelikow believe this is a general methodological truth applicable in all areas of life, including, in our opinion, a strategy for playing a game. One source suggests that we should look at between four and six alternate concepts for our design (Kossiakoff and Sweet, 2003).

We agree with strategist Bernard Brodie that strategy is a field where truth is sought in the pursuit of viable solutions, not at all like pure science, where the function of theory is to describe, organize, and explain and not to prescribe. The question that matters in strategy is: Will the idea work? (Steiner, 1991). Brodie believed that strategy was associated with problems involving economy of means, i.e., the most efficient utilization of potential and available resources (Steiner, 1991).

...By answering the basic questions about space, time and structure, we describe the conceptual model of the system... Creating a conceptual model... very much resembles that of perception -Alexey Voinov

A systemic (rather than analytic) approach,

focusing on interactions and feedback mechanisms rather than concentrating on agents, will offer insights on where to apply leverage so as to contribute to the development of security and stability. The targeting derived from such an approach will focus on building and fostering identified sources of resilience and adaptive capacity, while mitigating or disrupting sources of stress. Complexity theory highlights the non-linearity of feedback mechanisms, implying a requirement for the continuous monitoring of measures of effectiveness in order to adapt effects-seeking operations (Calhoun and Hayward, 2010).

Ecosystems are working models of sustainable complex systems, and it is reasonable to study them for clues to the sustainable management of the human enterprise (Jorgensen and Muller, 2000), including 'conflict ecosystems' mentioned by Kilcullen (Kilcullen, 2006). We identify *systems thinking* and the *systems approach* as the theoretical basis for an orientation/evaluation methodology, shifting our focus from the parts to the whole. The use of approximate knowledge and the conceptualization of a network of interacting components is realized through a system dynamics model of stress, or positional pressure.

The reality of the position on the chessboard is seen as an interconnected, dynamic web of power relationships, with *oriented, cumulative stress* one driving force of change. *You can avoid reality, but you can-*

The properties of the parts can be understood only from the dynamics of the whole. In fact, ultimately there are no parts at all. What we call a part is merely a pattern in an inseparable web of relationships. -Fritjof Capra, *The Role of Physics in the Current Change in Paradigms*

not avoid the consequences of avoiding reality (Ayn Rand). We seek resilient positions and flexible, adaptive capacity (with the promise of sustainable development) to counter the effects of unknown positions that lurk just beyond our planning horizon. The concepts of *orientors and indicators, cumulative stress, constraints* and *virtual existence* allow us to effectively simplify the dynamic reality of each game piece interacting with every other game piece on the board - to the point where we can predict promising directions of exploration (via the mechanism of stress transformation) and identify the *accessibility space* (Bossel, 1998) of future sustainable development.

A model can be considered as a synthesis of elements of knowledge about a system (Jorgensen and Muller, 2000). Our model of dynamic interaction presented in this paper ideally captures the dominant variables that control the transformation of stress (Kossiakoff and Sweet, 2003), omitting the higher order effects that have a cost/benefit deemed to be overall not effective. No models are valid or verifiable in the sense of establishing their correctness (Sterman, 2000) (Voinov, 2008). The question facing clients, academics, and modelers is not whether a model is true but whether it is useful as a basis for some action, which in our case, is steering search efforts (through the critical lines) in an exponentially

In the final analysis, perception seems to be the key to skill in chess... The difference between two players [when one defeats the other in a game] is usually that one looks at the promising moves, and the other spends his time going down blind alleys. - Neil Charness, *Chess Skill in Man and Machine*, 1977

growing tree of possibilities, in a way that obtains actionable intelligence and therefore allows a strong positional game of chess to be played.

(Miller and Page, 2007) advise, with regard to computational modeling, that we judge the quality and simplicity of the model, the cleverness of the experimental design, and examine any new insights gained by the effort. We should also ask ourselves if our model has just enough of the right elements, and no more. To be a good model, Miller is of the opinion that we have stripped phenomena down to their essentials, yet have retained enough of the details to produce the insights we require. For Nijhout et al., (Nijhout et al., 1997), the most important thing that should be required of a model is that, with small quantitative changes in parameter values, it can produce the evolutionary diversity present in that pattern, and the effects of perturbation experiments and mutations on the pattern. It must also reproduce in its dynamics reasonable portions of the ontogenetic transformation that the real pattern undergoes (Nijhout et al., 1997). We conceptualize an equivalence with the game position, and the exploratory moves suggested by our model.

Ideally, our responsibility would be to use the best model available for the purpose at hand (Serman, 2000) despite its limitations. We view modeling (Serman, 2000) as a process of communication and persuasion among modelers, clients, and other stakeholders. Each party will judge the quality and appropriateness of any model using criteria which reflect on their role and perceived future benefits. This includes the time and effort involved in the unending struggle to improve the model to the point where its performance reflects what theory would expect of the particular approach. Modeling team A

might not want to use a particular model due to significant time, money, belief, performance, and familiarity with their current approach. Team A might not even be interested in discussing new approaches. However, modeling team B might be looking for a new challenge, perhaps due to dissatisfaction with the current model, a belief in predicted performance, or perhaps due to a willingness to spend long hours and to engage with the types of problems suggested by the new approach. Team A might now become interested, seeing the preliminary success of team B.

Our attempts to reengineer the way machines play chess are, in the true spirit of reengineering (Hammer and Stanton, 1995), throwing away current methods and starting over, but placing at the fore-

front of our design efforts the values and concepts of positional chess and Systems thinking. We acknowledge the dynamic and static elements of a chess position, and construct a sensor array which responds to a perception of stress in the position in order to orient our efforts to effectively navigate and explore an exponentially growing search tree. We adopt a Soft Systems Methodology - that is, we see the game position as complex and confusing, and we seek to organize the exploration of future consequences through the means of a learning system (Checkland and Poulter, 2006).

The proposed heuristic offers insight on the ability of the chess pieces to create and miti-

Learning to handle a complex system means learning to recognize a specific set of indicators, and to assess what their current state means for the 'health', or viability, of the system. Often this learning of indicators is intuitive, informal, subconscious... - Hartmut Bossel
--

gate stress and aims for a rich awareness of discriminatory detail (Weick and Sutcliffe, 2007) between promising and less promising positions. We agree with Donohew, et al., (Donohew et al., 1978), that *information seeking* must be a primary method for coping with our environment. Key components include the monitoring of structural tension created by the pieces as they mutually constrain each other and seek to satisfy vital system-level needs, and the attempt to create positions which serve as a platform for future success, in a future that is uncertain. All sustainable activities have to accept the natural system of constraints in which the investigated entity operates (Jorgensen and Muller, 2000).

Our orientation/evaluation centers on an array of vital diagnostic appraisals of the cumulative stress each side inflicts on the opponent's position, and the perceived mitigation of such stress. (Selye, 1978) considers stress to be an essential element of all our actions, and the common denominator of all adaptive reactions. We aim to reduce our opponent's coping ability and adaptive capacity through oriented targeting of stress. The dynamic forces of change, acting over time and in a future we often cannot initially see, ideally transform the reduced coping ability of our opponent, our carefully targeted stress, and our resilient position full of adaptive capacity, to future positions of advantage for us. The entire purpose of modeling stress is to aid search focus - that is, we orient or focus our search efforts in priorities based on the changing amounts of stress in the position (and the results of vital diagnostic tests). We additionally monitor the stress that threatens to become real, having the property that (von Neumann and Morgenstern, 1953) have called "virtual" existence. Even if the threat does not materialize, it nevertheless has

the capability to shape and influence the events that do become real.

(Jorgensen, 2009) and (Bossel, 2007) discuss the application of Bossel's orientor ideas to simulated animals (animats) roaming in simulated environments, where orientation rules are developed over time to direct and control the behavior of the simulated animal and optimize the acquisition of food and energy resources. These simulations involve the 'perception' by the simulated animal of clues in the environment to the presence of food as well as danger. We ask ourselves what orientation rules would develop if the simulated environment were instead the board game of interest. Might we then develop optimal rules (or minimally, a good set of rules) for orienting our search behavior for playing a board game?

We acknowledge that resilience is a distinguishing characteristic of any successful system (Sanderson, 2009) (Gunderson et al., 2010). The creation of resilient positions full of adaptive capacity allows us to sharply and effectively postpone search efforts in less-promising

The invariance of basic orientors... as well as the change in attention focus resulting from changes in orientor satisfaction, provide the system with the ability to cope flexibly and adaptively with a widely and quickly changing state of system and environment.
-Hartmut Bossel

It is the possibility of letting a great many relationships influence each other under precisely stated assumptions and of determining the consequences, which gives the computer model its enormous power and advantage over conventional planning methods...

lines with the low-risk promise of sufficient resources to 'MacGyver' the unknown future that lies beyond. We determine the level of resilience present in a position using a set of (heuristic) vital diagnostic tests, such as the ones proposed by Bossel. We desire a methodology which emulates a productive thinking process, such as one envisioned by (Hurson, 2008), but where we playfully consider responses that reflect the changing, urgent stress in the position, and the resilience of the less urgent positions and analysis lines left unexamined.

We configure our search/exploration activity using the results from automated tournaments of 3-minute games.

From the highest level, we desire to model the cumulative dynamic stress present in the position so that we can effectively explore the possible directions of promising development. Our estimate of winning chances critically depends upon 1. exploring the promising and risk-mitigating paths and 2. correctly identifying those paths whose exploration of future consequences can justifiably wait until later. Inaccuracies in these two areas of classification will create a limit to overall performance, as we strategically attempt to compete against other agents with different and refined approaches to this same problem. We seek, as a strategy, to gain a sustainable edge over our opponent, and see the careful formation and execution of the strategic

...The speed with which the great number of calculations are accomplished enables one to experiment repeatedly with different assumptions for the future in different parts of the model, i.e. with different "scenarios". - Michael G. Strobel and Hartmut Bossel

plan as the best and most productive way to accomplish this.

The proposed heuristic offers promise as a component of an orientation/evaluation methodology for a computer chess program, and should be used to steer a search process (such as forward and backward chaining) to effectively reduce search depth for lines deemed less promising.

The concepts of *competitive intelligence*, *critical success factors*, *serious play*, *evolution*, *wargaming*, *Boyd's OODA Loop*, *Grisogono and Ryan's Adaptive Campaigning Model*, and *endpoint evaluation* critically complete the conceptualization. We seek to "play" the game of chess through a strategic orientation and exploration that is guided by a playful-but-serious examination of the future consequences of stress transformation, the tentative separation of positions into categories of *uninteresting*, *not worthy of attention*, *probably sustainable* (allowing a halt to further explorations) and *interesting*, *worthy of attention*, *possibly unsustainable* (requiring additional searching), and vital diagnostic tests which orient, summarize and simplify the complexity present on the game board. We gather competitive intelligence to measure our successful attainment of critical success factors - our success or failure will serve as our guide to diagnostic action.

We establish value through an endpoint evaluation which sums critical parameters in order to 1) critically perceive the size of the mistake which would need to be made to reach a sustainable, even game, 2) accumulate small, sustainable positional advantages and 3) establish a marker to develop challenge lines with strategic potential if or when problems develop with branches in our principal variation, or with the

indicated move itself.

Serious play can leverage the accumulated strategic information and judgment gained over the years. It can help develop original strategies (Roos and Victor, 1998). Serious play can enable us to explore, challenge, disagree, and come to agreement on how we will meet the future (Roos and Victor, 1998).

The presented results demonstrate the possibilities of the proposed building blocks for four test positions. Perhaps chess is more than just calculation (Aagaard, 2004), but the day may come sooner than we think when computers use heuristics to play a positional game of chess at skill levels equal to their current strong tactical play. Correspondence chess would provide the ideal testing ground for a positional heuristic.

We might borrow the words of economist Joseph Schumpeter (1883-1950) and theorize that chess is a game of Creative Destruction.

Future work will involve the construction of a prototype software application which implements the concepts discussed in this paper.

We close with a quote from the Marine Corps Operating Concepts - Third Edition (2010):

Old ideas can take on an entirely new life when placed with a new context - and if there is one constant reflected in our view of the future, it is that there is no longer a single context but many... Whether the ideas in these pages are proven or disproven is not the point - the act of thoughtful engagement in response to them is what matters. As steel sharpens steel, ideas can - and should - do the same. -G.J. Flynn, Lieutenant General, U.S. Marine Corps

Note: colored diagrams were produced by a computer program in HTML format and rendered in a Firefox web browser in a method similar to that used by the software program *ChessDiagrams* by Ambar Chatterjee.

Special thanks to all my friends at chessgames.com, through whom I continue to learn about chess.

25 Appendix A: Selective Search and Simulation

We recognize that the concept of *selective search* is a critical concept in playing the game of chess, but we suggest an alternative way of thinking about the method where we choose to explore certain future lines, and choose not to explore others.

The phrase *dynamic simulation with strategic scenarios* has certain advantages. First, we recognize that we are using a *dynamic* model. Second, the concept of a *simulation* permits us to think about the uncertain future where we encounter resistance. Third, we are *strategic* in our selection and rejection of lines. Last, we follow certain *scenarios* in our war gaming of the future - this allows us to learn what might lie ahead.

We suggest that this approach is more precise and allows us to answer the question "So, how are you doing selective search?" with the answer, "What we are doing is more than just searching - it is more like conducting a complicated diagnostic test of how 'ready' we are for the uncertain future. As part of a strategy, we explore the critical emerging results of stress interactions. We construct a dynamic model and create strategic scenarios. The process resembles biological evolution, as we first propose moves which satisfy orientors aimed at sustainability, and then dispose of lines judged by our compet-

itive intelligence to be not worth our attention. We aim for resilience, adaptive control and flexible persistence in the face of complexity and the uncertain plans of our opponent. We develop and expand scenarios which have strategic potential to become a replacement principal variation (or replacement branches) when unexpected discoveries are made. Through endpoint evaluation we establish a marker which is used to set the threshold of our attention when constructing challenge lines. We aim to create results normally produced by a productive thinking process.”

26 Appendix B: The Importance of Sustainability

We have placed much emphasis on the concept of sustainability, and feel the need to explain why this concept is such a critical strategy when playing a game in the positional style.

Whatever diagnostic test we use for exploring the future cannot prepare us for all possibilities. We instead must be ”ready” for whatever emerges from the ”mess” of interactions, some of which are foreseeable and are representative of the types of situations we will later face. Sustainability allows us to continuously generate responses - future positions which in turn are likewise sustainable. Anyone who has played competitive sports learns to develop quick tests to determine, on the fly, whether the current team position is sustainable, and if not, what needs to be done (personally, or calling instructions to others) to correct it.

When facing a tactically empty position, we feel that a strategy that develops, then selectively expands a portfolio of likely scenarios is

a good way to determine how ready we are to face an uncertain future. We prepare ourselves to respond to the mistake of our opponent, or for the situation where a scenario initially judged to be not worth our attention, had unexpected side effects which resulted a more favorable position for our opponent. We seek to uncover unexpected situations ”down the road” which impact the ”health” and sustainability of the position and cause us to shift our move played to one with a more favorable outlook. We are now ready in general, and will handle the specifics as they come.

In short, we feel that the nature of the complexity which exists on the game board, of dynamic and evolving systems in general and of ’conflict ecosystems’ and the peculiarities of systems in particular, must all be reflected in the search for general principles of sustainable development (Bossel, 2007).

27 Appendix C: Related Quotations

The analysis of general system principles shows that many concepts which have often been considered as anthropomorphic, metaphysical, or vitalistic are accessible to exact formulation. They are consequences of the definition of systems or of certain system conditions. - Ludwig von Bertalanffy

a good model enables prediction of the future course of a dynamic system. - Bruce Hannon and Matthias Ruth

Perception, motivation, and values combine to create choice. - Joe Vitale

It’s your decisions about what to focus on, what things mean to you, and what you’re going to do about them that will determine your ultimate destiny. - Anthony Robbins

We are successful because we use the right level of abstraction. - Avi Wigderson

We can influence the future but not see it. - Stewart Brand

The mind will not focus until it has clear objectives. But the purpose of goals is to focus your attention and give you direction, not to identify a final destination. - John C. Maxwell

Of all the factors that contribute to adapting to change, the single most important factor is the degree to which individuals demonstrate resilience - the capacity to absorb high levels of change and maintain their levels of performance. - Mark Kelly and Linda Hoopes

Every piece of business strategy acquires its true significance only against the background of that process and within the situation created by it. It must be seen in its role in the perennial gale of creative destruction; it cannot be understood irrespective of it or, in fact, on the hypothesis that there is a perennial lull. - Joseph Schumpeter

It is not the strongest of the species that survive, not the most intelligent, but the one most responsive to change. - Charles Darwin

Resilience or some variation of this idea is a concept that is explicitly if not tacitly implicit in almost all explanatory models of behavior ranging from the biological to the social. It may be an inextricable part of the ways in which we define and explain not only human behavior but virtually all phenomena with variable outcomes. - Meyer Glantz and Zili Sloboda

any approach able to deal with the changing complexity of real life will have to be flexible... It needs to be flexible enough to cope with the fact that every situation involving human beings is unique. The human world is one in which nothing ever happens twice, not in exactly the same way. This means that an approach to problematical human situations has to be a methodology rather than a method, or technique... [Soft Systems Methodology] provides a set of principles which can be both adopted and adapted for use in any real situation in which people are intent on taking action to improve it. - Peter Checkland

and John Poulter

I think that resilience is manifest competence despite exposure to significant stressors. It seems to me that you can't talk about resilience in the absence of stress. The point I would make about stress is the critical significance of cumulative stressors. I think this is the most important element. - Norman Garnezy

No plan survives contact with the enemy. - Field Marshal Helmuth von Moltke

In many ways, coping is like breathing, an automatic process requiring no apparent effort... Is coping always a conscious process? ...we so often may repeatedly respond to a recurring stressor that we lose our awareness of doing so. - Charles Richard Snyder

What business strategy is all about; what distinguishes it from all other kinds of business planning - is, in a word, competitive advantage. Without competitors there would be no need for strategy, for the sole purpose of strategic planning is to enable the company to gain, as effectively as possible, a sustainable edge over its competitors - Keniche Ohnae

Rykiel (1996) defines model credibility as "a sufficient degree of belief in the validity of a model to justify its use for research and decision-making"... there is no use talking about some overall universal model validity; the model is valid only with respect to the goals that it is pursuing - Alexey Voinov

A principal deficiency in our mental models is our tendency to think of cause and effect as local and immediate. But in dynamically complex systems, cause and effect are distant in time and space. Most of the unintended effects of decisions leading to policy resistance involve feedbacks with long delays, far removed from the point of decision or the problem symptom. - John Sterman

everything in nature, everything in the universe, is composed of networks of two elements, or two parts in functional relationship to each other... The most fundamental phenomenon in the universe is relationship. - Jonas Salk, Anatomy of Reality

What is the core of the matter? Why should a machine not be an excellent chess player? Is the task insoluble in principle? ... No. The problem seems to

be soluble... The machine may play chess badly, like a beginning amateur, but the machine is not guilty. Man is guilty. He has not yet succeeded in teaching the machine, in transferring his experience to it. What is involved in teaching a machine to play chess?
- Mikhail Botvinnik

once you become aware of what means the most to you, you're less likely to put off something that's really valuable for something that matters much less... it's knowing the difference between what's important and what isn't that allows us to solve problems effectively. - Joy Browne

Intelligence is the ability to acquire knowledge, and not the knowledge itself. - George F. Luger

Where sustainability is not even a goal, it is unlikely that sustainability will be achieved by accident. And even if it is a declared goal, sustainability cannot be achieved where money, time, resources, and the creative energies of individuals are wasted. - Hartmut Bossel

While a self-organizing system's openness to new forms and new environments might seem to make it too fluid, spineless, and hard to define, this is not the case. Though flexible, a self-organizing structure is no mere passive reactor to external fluctuations. As it matures and stabilizes, it becomes more efficient in the use of its resources and better able to exist within its environment. It establishes a basic structure that supports the development of the system. This structure then facilitates an insulation from the environment that protects the system from constant, reactive changes. - Margaret Wheatley, *Leadership and the New Science*

If system behavior is guided by balanced reference to basic orientors it will have the best chance for success in the long run... Systems which have evolved under evolutionary forces to be sustainable... can be viewed as having been designed in a way to achieve balanced satisfaction of basic orientors... To be efficient and effective, path analysis, policy synthesis, and system design for sustainable development have to take the orientor satisfaction of affected systems into account. - Hartmut Bossel

It should be obvious that in your workplace there are some things you can control and some things that you can't. The trick is being able to identify those things you can control and then to get busy controlling them... My goal is to make you see that you have more control over things than you think you do... You can regain a sense of control if you start to focus on issues where you can make a difference and stop wasting time on those where you can't. - Karl Schoemer

Those who have to make the decisions should also be those who create the scenarios... We also recognize... that issues of power and influence are central in determining how situations will unfold... power is a key determinant of... organizational... thinking... The key aim in writing scenarios is to grab the attention of the intended audience in order to convey clear, concise and plausible stories about what types of futures might unfold as a direct outcome of decisions made in the present and over time in relation to the focal issue. - George Wright and George Cairns

Annotated bibliography:

<http://mysite.verizon.net/vzesz4a6/current/sitemap.html>

References

- Aagaard, J. (2003). *Excelling at Positional Chess*. pp.35-36. Gloucester Publishers plc, London.
- Aagaard, J. (2004). *Inside the Chess Mind: How Players of All Levels Think About the Game*. p.157. Everyman Chess, London.
- Albrecht, K. (2007). *Practical Intelligence: The Art and Science of Common Sense*. p.325. Jossey-Bass, San Francisco, CA.
- Albus, J., Meystel, A. (2001). *Engineering of Mind*. p.80. John Wiley and Sons, New York.
- Adwin, C. (2007). *Stress, Coping, and Development, Second Edition*. pp.2,28,37. The Guilford Press, New York.

- Alexander, B. (2002). *How Great Generals Win*. pp.33-34,97-98,104. W.W. Norton and Company, New York.
- Allison, G., Zelikow, P. (1999). *Essence of Decision: Explaining the Cuban Missile Crisis, 2nd Edition*. pp.8,52-53. Longman, New York.
- Anderson, V., Johnson, L. (1997). *Systems Thinking Basics: From Concepts to Causal Loops*. pp.17,19,57,127. Pegasus Communications, Waltham, MA.
- Apgar, D. (2008). *Relevance*. p.26. John Wiley and Sons, Inc., San Francisco, CA.
- Beckham, J.D. (1998). *Organic Strategy*. www.beckhamco.com/41articlescategory.html accessed July 2011.
- Beckham, J.D. (2000). *Strategy: What It Is, How It Works, Why It Fails*. www.beckhamco.com/41articlescategory.html accessed July 2011.
- Beckham, J.D. (2001). *Managing Complexity*. www.beckhamco.com/40articlescategory.html accessed August 2011.
- Beckham, J.D. (2002). *Planning for the Unknown*. www.beckhamco.com/29articles.html accessed July 2011.
- Beckham, J.D. (2006). *The Power of a Strategic Plan*. www.beckhamco.com/27articles.html accessed July 2011.
- Beckham, J.D. (2007). *Data That Predict*. www.beckhamco.com/27articles.html accessed July 2011.
- Beinhocker, E. (2007). *The Origin of Wealth: Evolution, Complexity, and the Radical Remaking of Economics*. pp.14,141,187,378. Harvard Business School Press, Boston, MA.
- Bell, S., Morse, S. (2008). *Sustainability Indicators: Measuring the Immeasurable?*. p.186. Earthscan, London.
- Benyus, J. (2002). *Biomimicry*. pp.253,273. Harper Perennial, New York.
- Bertalanffy, L. (1968). *General System Theory*. p.46. George Braziller, New York.
- Bisogno, P. (1981). *Scientific Research and Basic Needs*. In: *Research and Human Needs*, A. Forti, P. Bisogno. pp.11,12,13-14. Pergamon Press, New York.
- Blalock, H. (1982). *Conceptualization and Measurement in the Social Sciences*. pp.27-28. Sage Publications, Beverly Hills, California.
- Blanchard, B., Fabrycky, W. (2006). *Systems Engineering and Analysis, Fourth Edition*. pp.162-163. Prentice Hall, Upper Saddle River, New Jersey.
- Bossel, H. (1976). *Information Processing, Cognitive Dissonance, and Basic Needs: The Modelling of Behavior*. In: *Bossel, Klaczko, Muller, 1976, Systems Theory in the Social Sciences*. pp.423-472. Birkhauser Verlag Basel, Stuttgart, Germany.
- Bossel, H. (1977). *Orientors of Nonroutine Behavior*. In: *Bossel, H. (1977). Concepts and Tools of Computer-assisted Policy Analysis: Vol. 1 Basic Concepts*. pp.227,230,232-233,237,240,242. Birkhauser Verlag Basel, Stuttgart, Germany.
- Bossel, H. (1994). *Modeling and Simulation*. pp.91,229-242,247. A K Peters, Ltd., United States of America.
- Bossel, H. (1998). *Earth at a Crossroads: Paths to a Sustainable Future*. pp.7-8,17-18,20,70-108,283,284. Cambridge University Press, United Kingdom.
- Bossel, H. (1999). *Indicators for Sustainable Development: Theory, Method, Applications*. pp.44-45,57,64,73,84. International Institute for Sustainable Development, Canada.
- Bossel, H. (2007). *Systems and Models*. pp.160,174,178-208,210,243. Books on Demand GmbH, Norderstedt, Germany.
- Botvinnik, M. (1970). *Computers, Chess, and Long-Range Planning*. pp.2-3,5,7,9,10,13,14,22,23,24,26,63. Longman Group Ltd., London.
- Botvinnik, M. (1984). *Computers in Chess: Solving Inexact Search Problems*. pp.16,38,39,64,67,105-106. Springer-Verlag, New York.
- Boyd, J. (1976). *Destruction and Creation, 3 September 1976*. http://www.goalsys.com/books/documents/DESTRUCTION_AND_CREATION.pdf accessed January 2011.

- Boyd, J. (1987). *The Strategic Game of ? and ?*. pp.38,45,47. <http://www.dnipogo.org/boyd/pdf/strategy.pdf> accessed January 2011.
- Boyd, J. (1992). *Conceptual Spiral*. p.28. http://stevenshack.com/johnboyd/assets/discourse_abstract.pdf accessed January 2011.
- Boyd, J. (1996). *The Essence of Winning and Losing*. p.3. http://stevenshack.com/johnboyd/assets/essence_of_winning_losing.pdf accessed January 2011.
- Boyd, J. (2005). *Organic Design for Command and Control*. p.16. http://stevenshack.com/johnboyd/assets/organic_design.pdf accessed January 2011.
- Bradford, R., Duncan, P., Tarcy, B. (2000). *Simplified Strategic Planning*. pp.10,24,51,71,92,136. Chandler House Press, Worcester, MA.
- Brown, S. (2009). *Play: How It Shapes the Brain, Opens the Imagination, and Invigorates the Soul*. pp.5,11-12,84-85,141,154,218. Penguin, New York.
- Browne, J. (2002). *Getting Unstuck: 8 Simple Steps to Solving Any Problem*. pp.20,81. Hay House, Inc., Carlsbad, CA.
- Byers, W. (2011). *Blind Spot: Science and the Crisis of Uncertainty*. pp.3,157,176-178. Princeton University Press, Princeton, NJ.
- Calhoun, R., Hayward, B. (2010). *Stabilising Complex Adaptive Systems*. p.139. Australian Army Journal, Volume VII, Number 3.
- Canonico, P. (2004). *An Alternate Military Strategy for the War on Terrorism*. pp.1,64. Naval Postgraduate School, Monterey, CA.
- Capablanca, J.R. (2002). *A Primer of Chess*. pp.115-117,120,139. Harcourt, New York.
- Capra, F. (1988). *The Role of Physics in the Current Change in Paradigms*. In: Kitchener, R., *The World View of Contemporary Physics: Does it Need a New Metaphysics?* p.146-152. State University of New York Press, Albany, New York.
- Castex, R., Kiesling, E. (1994). *Strategic Theories*. p.21. Naval Institute Press, Annapolis, Maryland.
- Chapin, S., Kofinas, G., Folke, C., (2009). *Principles of Ecosystem Stewardship: Resilience-Based Natural Resource Management in a Changing World*. pp.20,22. Springer, New York.
- Checkland, P., Poulter, J. (2006). *Learning For Action: A Short Definitive Account of Soft Systems Methodology, and its use Practitioners, Teachers and Students*. pp.9,10-11,15,20-21,168. John Wiley and Sons, Chichester, England.
- Cohn, M. (2006). *Agile Estimating and Planning*. p.27. Pearson Education Inc., NJ.
- Costanza, R., Jorgensen, S. (2002). *Understanding and Solving Environmental Problems*. p.58. Elsevier Ltd., San Diego, CA.
- Coutu, D. (2003). *How Resilience Works*. In: *Harvard Business Review on Building Personal and Organizational Resilience*. pp.1-18. Harvard Business School Publishing Corporation.
- Dechter, R. (2003). *Constraint Processing*. pp.v-vi,xvii. Morgan Kaufmann Publishers, San Francisco, California.
- de Geus, A. (2002). *The Living Company*. pp.64,155. Harvard Business School Press, MA.
- Deleuze, G., Hand, S. (1988). *Foucault*. p.60. University Of Minnesota Press.
- Dettmer, H. (2007). *The Logical Thinking Process*. pp.100,127-138. Quality Press, Milwaukee, WI.
- de Wit, B., Meyer, R. (2010). *Strategy: Process, Content, Context*. pp.57,516. Cengage Learning, United Kingdom.
- DiPiazza, S., Eccles, R. (2002). *Building Public Trust: The Future of Corporate Reporting*. p.84. John Wiley and Sons, New York.
- Dombroski, T. (2000). *Creative Problem-Solving*. p.119. toExcel Press, Lincoln, NE.
- Donohew, L., Tipton, L., Haney, R. (1978). *Analysis of information-seeking strategies*. *Journalism Quarterly*, 55, 25-31.
- Doz, Y., Kosonen, M. *Fast Strategy*. p.29. Pearson Education Limited, Edinburgh Gate.

- Dvoretzky, M., Yusupov, A. (1996). *Positional Play*. pp.111,121. Henry Holt and Company, New York.
- Elias, M., Parker, S., Rosenblatt, J. (2006). *Building Educational Opportunity*. In: *Handbook of Resilience in Children*, Goldstein, Brooks. pp.317-318. Springer Science + Business Media, New York.
- Emms, J. (2001). *Simple Chess*. pp.7,63,67,70. Everyman Publishers plc, London.
- Fagre, D., Charles, C. (2009). *Thresholds of Climate Change in Ecosystems, Synthesis and Assessment Product 4.2*. US Geological Survey.
- Festinger, L. (1957). *A Theory of Cognitive Dissonance*. pp.3,4,5,18,24,55. Stanford University Press, Stanford, California.
- Fine, R., Benko, P. (2003). *Basic Chess Endings*. pp.184,275. Random House, United States of America.
- Fleisher, C., Bensoussan, B. (2007). *Business and Competitive Analysis: Effective Application of New and Classic Methods*. pp.44,378. FT Press, Upper Saddle River, NJ.
- Fogel, A., Lyra, M., Valsinger, J. (1997). *Dynamics and Indeterminism in Developmental and Social Processes*. pp.3-4,32. Lawrence Erlbaum Associates, New Jersey.
- Folke, C., Carpenter, C., Elmqvist, T., Gunderson, L., Holling, CS, Walker, B., et al. (2002). *Resilience and Sustainable Development: Building Adaptive Capacity in a World of Transformations*. pp.4,15-16,20,20-23. The Environmental Advisory Council to the Swedish Government.
- Fontana, D. (1989). *Managing Stress*. pp.3,4,26-27. The British Psychological Society, New York.
- Foucault, M. (1982). *Afterward: The subject and power*. In H. L. Dreyfus and P. Rainbow (Eds.), *Michel Foucault: Beyond structuralism and hermeneutics* (pp.229-252). Chicago: University of Chicago Press.
- Foucault, M. (1995). *Discipline and Punish*. pp.26-27. Random House, United States of America.
- Friedl, K. (2007). *What is Behind the Fatigue Concept? In: Operational Fatigue: RTO Meeting Proceedings MP-HFM-151*. North Atlantic Treaty Organisation, Research and Technology Organisation.
- Fritz, R. (1989). *The Path of Least Resistance: Learning to Become the Creative Force in Your Own Life*. pp.5,6-7,8,9,11,12,31,38-39,49,51-54,116-118,133-137. Fawcett Columbine.
- Fritz, R. (2003). *Your Life As Art*. p.130. Newfane Press, Vermont.
- Fritz, R. (2007). *Elements*. pp.81-82. Newfane Press, Vermont.
- Fuld, L. (1995). *The New Competitor Intelligence*. pp.23,24,25,422. John Wiley and Sons, United States of America.
- Fuld, L. (2010). *The Secret Language of Competitive Intelligence*. pp.143-144,272,281. Dog Ear Publishing.
- Gadiesh, O., Gilbert, J. (2001). *Transforming Corner-Office Strategy into Frontline Action*. In: *HBR's 10 Must Reads on Strategy, Harvard Business Review, 2011*, pp.191-208. Harvard Business Review, May 2001.
- Gharajedaghi, J. (2006). *Systems Thinking: Managing Chaos and Complexity*. pp.13, 15,32,33,46,47,50,107,108,110,112,126,137,140,141-142,315. Butterworth-Heinemann, Burlington, MA.
- Gilad, B. (1994). *Business Blindspots*. pp.113,123-124. Probus Publishing Company, Chicago, IL.
- Gilad, B., Gilad, T. (1988). *The Business Intelligence System: A New Tool for Competitive Advantage*. pp.1,40. American Management Association.
- Gilad, B., Herring, J. (1996). *The Art and Science of Business Intelligence Analysis, Part B: Intelligence Analysis and its Applications*. JAI Press Inc., Greenwich, Connecticut.
- Gilad, B. (2009). *Business War Games*. pp.16-19,97,184. The Career Press, Franklin Lakes, NJ.
- Glantz, M., Johnson, J. (1999). *Resilience and Development: Positive Life Adaptations*. pp.5-8,10-11,13,14,110,120,122. Kluwer Academic/Plenum Publishers, New York.
- Goldratt, E., Cox, J. (2004). *The Goal*. p.307. North River Press, Great Barrington, MA.

- Gould, S. (1996). *Creating the Creators*. In: *Discover, October 1996*. <http://discovermagazine.com/1996/oct/creatingthecreat888> accessed April 2011.
- Gould, S. (2002). *The Structure of Evolutionary Theory*. p.695. Harvard College.
- Govindarajan, V., Trimble, C. (2005). *10 Rules for Strategic Innovators*. p.89. Harvard Business School Publishing, MA.
- Greene, R. (1966). *Business Intelligence and Espionage*. p.73. Dow Jones-Irwin, Homewood, IL.
- Grisogono, A., Ryan, A. (2007). *Operationalising Adaptive Campaigning*. pp.1-6. 2007 CCRTS. Australian Department of Defence, Defence Science and Technology Organisation, Edinburgh, Australia. http://www.dodccrp.org/events/12th_ICCRTS/CD/html/papers/198.pdf
- Gunderson, L., Allen, C., Holling, C. (2010). *Foundations of Ecological Resilience*. pp.46-47,303,339. Island Press, United States of America.
- Hahlweg, K., Hooker, C. (1989). *Issues in Evolutionary Epistemology*. pp.70-71. State University of New York, Albany, New York.
- Haines, S. (1998). *The Managers Pocket Guide to Systems Thinking and Learning*. pp.31-32. HRD Press, Amherst, MA.
- Hamel, G., Välikangas, L. (2003). *The Quest For Resilience*. In: *Harvard Business Review, September, 2003*. Harvard Business School Publishing Corporation.
- Hammer, M., Stanton, S. (1995). *The Reengineering Revolution*. pp.4,157,274. HarperCollins Publishers, Inc., New York.
- Hammond, G. (2001). *The Mind of War: John Boyd and American Security*. p.191. Smithsonian Books, Washington, D.C.
- Hart, B.H. Liddell. (1991). *Strategy*. p.384. Meridian, New York.
- Heisman, D. (1999). *Elements of Positional Evaluation, Third Edition*. pp.38,40,136. Chess Enterprises, Moon Township, Pennsylvania.
- Henricks, T. (2006). *Play Reconsidered: Sociological Perspectives on Human Expression*. pp.12,95,130. University of Urbana Press, Chicago, Illinois.
- Herman, M., Frost, M., Kurz, R. (2009). *Wargaming For Leaders*. pp.3,7,261. Booz Allen Hamilton, Inc., United States of America.
- Hollnagel, E., Woods, D., Leveson, N. (2006). *Resilience Engineering*. pp.71,303,314. Ashgate Publishing Company, Burlington, Vermont.
- Hollnagel, E., Nemeth, C., Dekker, S. (2008). *Resilience Engineering Perspectives, Volume 1: Remaining Sensitive to the Possibility of Failure*. pp.5-6. Ashgate Publishing Company, Burlington, Vermont.
- Honeycutt, J., Cantrill, J. (2001). *Cognition, Communication, and Romantic Relationships*. pp.20-23. Lawrence Erlbaum Associates, New Jersey.
- Hooper, T., Scott, L. (1996). *Bulls Eye! Taking Aim With Targeted Competitive Assessments*. In: *The Art and Science of Business Intelligence Analysis, Part B, Gilad, B., Herring, J.* p.76. JAI Press Inc., Greenwich, Connecticut.
- Howard, M. (1974). *Military Science in the Age of Peace*. In: *RUSI Journal, March 1974*. p.7.
- Hubbard, D. (2007). *How to Measure Anything*. pp.23,39,43,115. John Wiley and Sons, Hoboken, New Jersey.
- Hubert, R. (2007). *Transforming Sustainability: Identifying the Critical Success Factors for Sustainable Cities*. pp.21,22,29. <http://www.environment.nau.edu/research/Sustainable%20Cities%20Project%20Report%20-%20Synopsis-1.pdf> accessed November 2011.
- Hurson, T. (2008). *Think Better*. pp.45,140,218. McGraw Hill, New York.
- Jackson, M. (2003). *Systems Thinking: Creative Holism for Managers*. pp.131-132. John Wiley and Sons, Chichester, UK.
- Jerz, J. (2007). *The World vs. Arno Nickel 2006*. <http://mysite.verizon.net/vzesz4a6/current/id30.html> accessed January 2011.

- Jorgensen, S. Muller, F. (2000). *Handbook of Ecosystem Theories and Management*. pp.8,41,45. Lewis Publishers, New York.
- Jorgensen, S., Fath, B. (2007). *A New Ecology: Systems Perspective*. pp.3,4,51,79,84,155,199. Elsevier, New York.
- Jorgensen, S. (2009). *Ecosystem Ecology*. pp.126-127. Elsevier, Oxford, UK.
- Kahaner, L. (1997). *Competitive Intelligence*. pp.48-51. Touchstone, New York, NY.
- Kahneman, D., Slovic, P., Tversky, A. (1982). *Judgment under Uncertainty: Heuristics and Biases*. p.69. Cambridge University Press, New York.
- Kaplan, J. (1978). *The ABCs of Chess*. In: Hochberg, B., *Chess Life and Review*, July. p.370. New Windsor, NY.
- Kaplan, R., Norton, D. (2004). *Measuring the Strategic Readiness of Intangible Assets*. In: *Harvard Business Review*, February, 2004. Harvard Business School Publishing Corporation.
- Katsenelinboigen, A. (1992). *Indeterministic Economics*. pp.15,50,52-53,62,66,67,70,71,72-73,132,138,252-253. Praeger Publishers, New York.
- Kelly, M., Hoopes, L. (2004). *Managing Change with Personal Resilience*. pp.20-22,30,96. Mark Kelly Books, USA.
- Kelly, J., Brennan, M. (2009). *OODA Versus ASDA: Metaphors at War*. p.47. Australian Army Journal, Volume VI Number 3, 2009.
- Kelly, J., Brennan, M. (2010). *Looking for the Hedgehog Idea*. pp.51-53 Australian Army Journal, Volume VII Number 1, 2010.
- Kilcullen, D. (2006). *Three Pillars of Counterinsurgency*. Remarks delivered at the U.S. Government Counterinsurgency Conference, Washington D.C., 28 September 2006. http://www.au.af.mil/au/awc/awcgate/uscoin/3pillars_of_counterinsurgency.pdf accessed January 2011.
- Koen, B.V. (2003). *Discussion of the Method*. p.28. Oxford University Press, New York.
- Kossiakoff, A., Sweet, W. (2003). *Systems Engineering: Principles and Practice*. pp.27,32,57,58,145,419. John Wiley and Sons, New Jersey.
- Lakein, A. (1974). *How to Get Control of Your Time and Your Life*. p.25. Signet, New York.
- Laszlo, E. (1996). *The Systems View of the World*. pp.9,35,36,88. Hampton Press, New Jersey.
- Lawrence, G. (1997). *Indicators For Sustainable Development In: Dodds, F., The Way Forward: Beyond Agenda 21*. pp.179-181,185-187,189. Earthscan Publications Ltd.
- Levy, D. (1976). *1975 U.S. Computer Chess Championship*. p.66. Computer Science Press, Woodland Hills, California.
- Lightfoot, C., Cole, M., Cole, S. (2009). *The Development of Children*. p.295. Worth Publishers, New York.
- Lockie, S., Rockloff, S., Helbers, D., Lawrence, K., Gorospe-Lockie, Mahar. (2005). *A Conceptual Framework for Selecting and Testing Potential Social and Community Health Indicators Linked to Changes in Coastal Resource Management or Condition: a Discussion Paper*. Centre for Social Science Research, Central Queensland University, Australia.
- Lukey, B., Tepe, V. (2008). *Biobehavioral Resilience to Stress*. pp.xiii,275. CRC Press, Boca Raton, Florida.
- Luthar, S. (2003). *Resilience and Vulnerability: Adaptation in the Context of Childhood Adversities*. pp.249-250,258. Cambridge University Press, New York.
- Luttwak, E. (2001). *Strategy: The Logic of War and Peace*. pp.110,127. Belknap Press, Cambridge, MA.
- Maddi, S., Khoshaba, D. (2005). *Resilience at Work: How to Succeed No Matter What Life Throws at You*. pp.195-196. American Management Association, New York.
- March, J. (1994). *A Primer on Decision Making*. pp.15,16-17. The Free Press, New York.
- Maslow, A. (1987). *Motivation and Personality*. pp.18,30,32-33,196. Harper and Row, New York.

- Max-Neef, M. (1991). *Human Scale Development: Conception, Application and Further Reflections*. pp.32-33,53. The Apex Press, New York.
- McCarthy, J., Canziani, O., Leary, N., Dokken, D., White, K. (2001). *Climate Change 2001: Impacts, Adaption, and Vulnerability: Contribution of Working Group II to the Third Assessment Report*. pp.21,46,89. Cambridge University Press, New York.
- McCormick, G. (2005). Wilson cites class notes from Dr. Gordon McCormick's "Seminar on Guerrilla Warfare," Department of Defense Analysis, Naval Postgraduate School, October 2005.
- McDonald, N. (2006). *The Art of Planning in Chess*. pp.35,86. Batsford, London.
- Meadows, Do., Randers, J., Meadows, De. (2005). *Tools for the Transition to Sustainability*. In: *The Systems Thinker, Volume 16, Number 9*. pp.7-8. Pegasus Communications.
- Michalewicz, Z., Fogel, D. (2004). *How to Solve It: Modern Heuristics*. p.31. Springer, New York.
- Mitchell, M. (2009). *Complexity: A Guided Tour*. p.79. Oxford University Press, New York.
- Miller, J., Page, S. (2007). *Complex Adaptive Systems: An Introduction to Computational Models of Social Life*. pp.246,254. Princeton University Press.
- Müller, F., Leupelt, M. (1998). *Eco Targets, Goal Functions, and Orientors*. pp.4-22,190. Springer-Verlag, Heidelberg.
- Murphy, C. (2005). *Competitive Intelligence: Gathering, Analysing and Putting it to Work*. pp.16,25-26. Gower Publishing Company, Burlington, VT.
- Nascar official release. (2009). *Best Daytona 500 Debuts*. <http://www.nascar.com/2009/news/features/02/09/best.of.daytona.debuts/index.html> accessed January 2011.
- Nickel, A. (2005). http://www.amici.iccf.com/issues/issue_05/issue_05_nickel_hydra.html accessed January 2011.
- Nijout, H., Nadel, L., Stein, D. (1997). *Pattern Formation in the Physical and Biological Sciences*. pp.10,291. Westview Press.
- Orasanu, J., and Connolly, T. (1993). *Reinvention of Decision Making*. In: Klein, G.A., Orasanu, J., Calderwood, R. and Zsombok, C.E. (eds.) *Decision Making in Action: Models and Methods*. pp.3-20. Ablex, Norwood, New Jersey.
- Oriesek, D., Schwarz, J.O. (2008). *Business Wargaming*. p.xiii. Ashgate Publishing Company, Burlington, VT.
- Page, A. (1996). *Providing Effective Early Warning: Business Intelligence as a Strategic Control System*. In: *The Art and Science of Business Intelligence Analysis, Part B*, Gilad, B., Herring, J. pp.6-7,10. JAI Press Inc., Greenwich, Connecticut.
- Palazzo, A., Trentini, A., Hawkins, J., Brailey, M. (2010). *Projecting Force: The Australian Army and Maritime Strategy*. pp.20-21. Land Warfare Studies Centre, Canberra.
- Paley, V. (1991). *A Child's Work: The Importance of Fantasy Play*. pp.1,7. The University of Chicago Press, Chicago, Illinois.
- Pearl, J. (1984). *Heuristics*. pp.xi,115,131. Addison-Wesley, Reading, MA.
- Plessner, H., Betsch, C., Betsch, T. (2008). *Intuition in Judgment and Decision Making*. pp.120-121. Lawrence Erlbaum Associates, New York.
- Reivich, R., Shatte, A. (2002). *The Resilience Factor*. p.59. Broadway Books, New York.
- Reshevsky, S. (2002). *The Art of Positional Play*. pp.206, 239. Random House, New York.
- Rockart, J.F. (1979). *Chief Executives Define Their Own Data Needs*. In: *Harvard Business Review, March-April*. p.85. Harvard Business School Publishing Corporation.
- Roos, J., Victor, B. (1998). *In Search of Original Strategies: How About Some Serious Play? In: IMD Perspectives for Managers, Vol 56, Issue No. 15, December 1998*.

- Rothberg, H., Erickson, G.S., (2005). *From Knowledge to Intelligence: Creating Competitive Advantage in the Next Economy*. pp.3,38,44,77. Butterworth-Heinemann, New York.
- Sanderson, E. (2009). *After the Storms, an Island of Calm- and Resilience*. In: *The New York Times, September 11, 2009*. The New York Times Company, New York.
- Savransky, S. (2000). *Engineering of Creativity*. pp.17-18,165,166. CRC Press, Boca Raton, Florida.
- Scheinkopf, L. (1999). *Thinking for a Change*. pp.2,3,4. St. Lucie Press, Boca Raton, Florida.
- Schoemer, K. (2009). *Change is Your Competitive Advantage*. pp.xxii,14,38,141,142. Adams Business, Avon, MA.
- Schumpeter, J. (2008). *Capitalism, Socialism and Democracy*. p.83. Harperperennial Modernthought, New York.
- Schwartz, P. (1996). *The Art of the Long View*. p.37,101-102,107-108,117. Currency Doubleday, New York.
- Selye, H. (1978). *The Stress of Life*. pp.64,407-408. McGraw-Hill, New York.
- Senge, P. (1990). *The Leader's New Work: Building Learning Organizations*. In: *Sloan Management Review, Fall, 1990, V.32 No. 1*. p.15. Massachusetts Institute of Technology.
- Senge, P. (2006). *The Fifth Discipline: The Art and Practice of the Learning Organization*. p.68. Doubleday, United States of America.
- Shannon, C. (1950). *Programming a Computer for Playing Chess*. In: *Philosophical Magazine, Ser.7, Vol. 41, No. 314 - March 1950*.
- Shoemaker, P. (2007). *Forecasting and Scenario Planning: The Challenges of Uncertainty and Complexity*. In: *Koehler, D., Harvey, N. (eds.) Blackwell Handbook of Judgment and Decision Making*. pp.281,283. Blackwell Publishing, Malden MA.
- Simon, H., Newell, A. (1976). *Computer Science as Empirical Inquiry: Symbols and Search*. p.121. Communications of the ACM, March 1976, Volume 19, Number 3.
- Smith, J., Klein, R., Huq, S. (2003). *Climate Change, Adaptive Capacity and Development*. pp.61,177,326. Imperial College Press, London.
- Snyder, C.R. (2001). *Coping with Stress: Effective People and Processes*. pp.16,18. Oxford University Press, New York.
- Spitzer, D. (2007). *Transforming Performance Measurement*. pp.13,42,68-69,79,84-85,209,226. American Management Association, New York.
- Starfield, A., Smith, K., Bleloch, A. (1994). *How to Model It: Problem Solving for the Computer Age*. p.21. Burgess International Group, New York.
- Stean, M. (2002). *Simple Chess*. pp.7,39,42,132. Dover Publications, Mineola, New York.
- Steiner, B. (1991). *Bernard Brodie and the Foundations of American Nuclear Strategy*. pp.8,207. University Press of Kansas, Lawrence, Kansas.
- Sterman, J. (2000). *Business Dynamics: Systems Thinking and Modeling for a Complex World*. pp.28,107,133,850,890. McGraw-Hill, United States of America.
- Sutton-Smith, B. (2001). *The Ambiguity of Play*. pp.21,61,149. Harvard University Press, Cambridge, Massachusetts.
- Thomas, J. (2010). *Adaptive Campaigning: Is It Adaptive Enough?* In: *Australian Army Journal, Volume VII Number 1*
- Tierney, K., Bruneau, M. (2007). *Conceptualizing and Measuring Resilience: A Key to Disaster Loss Reduction*. In: *TR News 250 May-June 2007*. p.15. Transportation Research Board.
- Trout, J. (2008). *In Search of the Obvious*. p.102. John Wiley and Sons, NJ.
- Ulea, V. (2002). *The Concept of Dramatic Genre and The Comedy of A New Type: Chess, Literature, and Film*. pp.17-18. Southern Illinois University Press, Carbondale and Edwardsville.
- Välilikangas, L. (2010). *The Resilient Organization: How Adaptive Cultures Thrive Even When Strategy Fails*. p.13,14,103,109. McGraw Hill, New York.

- van der Heijden, K. (2005). *Scenarios: The Art of Strategic Conversations*. pp.36,37,49. John Wiley and Sons, Hoboken, NJ.
- van Wezel, W., Jorna, R., Meystel, A. (2006). *Planning in Intelligent Systems*. pp.23,65,96. John Wiley and Sons, Hoboken, New Jersey.
- Verleye, G., Maesele, P., Stevens, I., Speckhard, A. (pre-publication). *Resilience in an Age of Terrorism: Psychology, Media and Communication*. p.5.
- Vickers, G. (1959). *The Undirected Society*. p.91. University of Toronto Press, Canada.
- Vickers, G. (1995). *The Art of Judgment: A Study of Policy Making*. pp.47-48,51-52,54,82-83,131. Sage Publications, Thousand Oaks, CA.
- Voinov, A. (2008). *Systems Science and Modeling for Ecological Economics*. pp.12,17-18,20,25,29-30,135. Elsevier, New York.
- von Bertalanffy, L. (1968). *General Systems Theory: Foundations, Development, Applications*. pp.86,88,106,192. George Braziller, Inc., New York.
- von Neumann, J., Morgenstern, O. (1953). *Theory of Games and Economic Behavior*. pp.36,45. Princeton University Press, Princeton, NJ.
- Walsh, F. (2006). *Strengthening Family Resilience*. pp.23,85. The Guilford Press, New York.
- Warren, K. (2008). *Strategic Management Dynamics*. pp.124,184,229. John Wiley and Sons, Chichester, England.
- Watts, D. (2011). *Everything is Obvious Once You Know the Answer*. pp.149,180. Crown Business, USA.
- Weick, K., Sutcliffe, K. (2007). *Managing the Unexpected*. pp.3,32,46. John Wiley and Sons, San Francisco, CA.
- West, C. (2001). *Competitive Intelligence*. p.49. Palgrave, New York, NY.
- Wilson, G. (2006). *Anatomy of a Successful COIN Operation: OEF-Philippines and The Indirect Approach*. In: *Military Review*, November-December 2006, pp.38-48. http://usacac.army.mil/CAC2/MilitaryReview/Archives/English/MilitaryReview_2008CRII0831_art009.pdf
- Wood, J. (2009). *Communication in our Lives, 5th Edition*. pp.32-36. Wadsworth Cengage Learning, Boston, MA.
- The Worldwatch Institute. (2009). *2009 State of the World: Into a Warming World*. pp.152,153-154,168. W.W. Norton and Co., United States of America.
- Wylie, J., Wylie, J.C. (1989). *Military Strategy: A General Theory of Power Control*. pp.72,34,97-99,124,151-153. Naval Institute Press.
- Zeidner, M., Endler, N. (1996) *Handbook of Coping*. p.362. John Wiley and Sons, United States of America.
- Zeller, R., Carmines, E. (1980). *Measurement in the Social Sciences*. p.2. Cambridge University Press, New York.
- Znosko-Borovsky, E. (1980). *The Middle Game in Chess*. pp.11,12,29,34,47. Dover Publications, Inc., New York.